# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the **Securities Exchange Act of 1934** 

Date of Report (Date of earliest event reported) May 17, 2012

# Carrols Restaurant Group, Inc.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation)

001-33174 (Commission File Number)

16-1287774 (I.R.S. Employer Identification No.)

968 James Street, Syracuse, New York (Address of principal executive offices)

13203 (Zip Code)

Registrant's telephone number, including area code (315) 424-0513

	N/A (Former name or former address, if changed since last report.)						
	neck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following ovisions:						
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)						
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)						
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))						
7	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13a-4(c))						

#### ITEM 7.01. REGULATION FD DISCLOSURE.

We refer to Carrols Restaurant Group, Inc. as "Carrols Restaurant Group" and, together with its consolidated subsidiaries, as "we," "our" and "us" unless otherwise indicated or the context otherwise requires. Any reference to "Carrols" refers to our wholly-owned subsidiary, Carrols Corporation, a Delaware corporation, and its consolidated subsidiaries, unless otherwise indicated or the context otherwise requires. Any reference to "Carrols LLC" refers to the wholly-owned subsidiary of Carrols, Carrols LLC, a Delaware limited liability company, unless otherwise indicated or the context otherwise requires. Any reference to "Fiesta Restaurant Group" refers to our former indirect wholly-owned subsidiary, Fiesta Restaurant Group, Inc., a Delaware corporation, unless otherwise indicated or the context otherwise requires.

We use a 52 or 53 week fiscal year ending on the Sunday closest to December 31. For convenience, all references herein to the fiscal years ended January 3, 2010, January 2, 2011 and January 1, 2012 will hereinafter be referred to as the fiscal years ended December 31, 2009, 2010 and 2011, respectively. All references herein to the three months ended April 3, 2011 and April 1, 2012 will hereinafter be referred to as the three months ended March 31, 2011 and 2012, respectively. Our fiscal year ended December 31, 2009 contained 53 weeks. Our fiscal years ended December 31, 2010 and 2011 each contained 52 weeks. The three months ended March 31, 2011 and 2012 each contained thirteen weeks.

Our common stock is listed on The NASDAQ Global Market under the symbol "TAST." As previously disclosed by us, on May 7, 2012, we completed the spin-off of our former wholly-owned subsidiary, Fiesta Restaurant Group by distributing all of the outstanding shares of Fiesta Restaurant Group common stock to our stockholders, which we refer to as the "spin-off."

Any reference herein to BKC refers to Burger King Holdings, Inc. and its wholly-owned subsidiaries, including Burger King Corporation.

In upcoming presentations, we will be providing certain information with respect to, among other things, the previously announced entry into an Asset Purchase Agreement (the "Purchase Agreement"), dated as of March 26, 2012, with BKC pursuant to which Carrols Restaurant Group, through Carrols LLC, agreed to purchase (the "<u>Acquisition</u>") 278 of BKC's company-owned Burger King® restaurants (the "<u>Acquired Restaurants</u>").

#### **Our Business Strategy**

Our primary business strategies are as follows:

*Increase Restaurant Sales and Customer Traffic.* BKC has recently identified and implemented a number of strategies to reinvigorate the brand, increase market share, improve overall operations and drive future growth. These strategies are central to our strategic objectives to deliver profitable growth.

- *Product.* On April 2, 2012, BKC launched one of the broadest expansions of food offerings in its 58-year history, including the introduction of Thick Cut Fries, Garden Fresh Salads, Wraps, Real Fruit Smoothies and Frappes. There have also been a number of enhancements to food preparation procedures to improve the quality of BKC's existing products. These new menu platforms and quality improvements form the backbone of BKC's strategy to appeal to a broader consumer base and to increase restaurant sales.
- Image. In connection with the Acquisition, we have agreed to remodel 455 restaurants over the next three and a half years to BKC's "20/20" restaurant image which features a fresh, sleek, eye-catching design. The restaurant redesign incorporates easy-to-navigate digital menu boards in the dining room, streamlined merchandising at the drive-thru, flat screen televisions in the dining area and new employee uniforms. We believe the restaurant remodeling plan will improve our guests' dining experience, increase dining frequency and help drive increases in average check size from more dine-in visits.
- Advertising. We believe that we will benefit from BKC's advertising support of its new menu, product enhancement and reimaging initiatives. In late 2011, BKC launched a revamped national, multi-platform marketing campaign centered around the quality of its food, featuring both new and core offerings. The campaign, which features celebrities,

highlights the new menu platforms and returns the brand to its roots with a refreshed focus on the flagship Whopper sandwich. We believe the campaign will broaden the appeal of the brand while increasing trial, customer frequency and brand loyalty.

Improve Profitability of Acquired Restaurants by Leveraging Our Existing Infrastructure and Best-Practices. With the acquisition of 278 restaurants from BKC, we believe we have opportunities to realize benefits from economies of scale, including leveraging our existing infrastructure across a larger number of restaurants. We believe that our skilled management team, sophisticated information technology, operating systems and training and development programs support our ability to enhance operating efficiencies at the Acquired Restaurants. We have identified a number of opportunities to enhance the profitability of the newly acquired restaurants and we believe, over time, these new restaurants can achieve comparable levels of profitability and operational efficiency as our current store base.

Selectively Acquire and Develop Additional Burger King Restaurants. We are the largest U.S. franchisee of Burger King restaurants based on number of restaurants. Upon completion of the Acquisition, we will operate a total of 575 Burger King restaurants, making us the largest Burger King franchisee in the world. Pursuant to an Operating Agreement (the "Operating Agreement") to be entered into upon the closing of the Acquisition between Carrols LLC, BKC will assign its right of first refusal (the "ROFR") on franchisee restaurant transfers in 20 states as follows: Connecticut (except Hartford county), Delaware, Indiana, Kentucky, Maine, Maryland, Massachusetts (except for Middlesex, Norfolk and Suffolk counties), Michigan, New Hampshire, New Jersey, New York (except for Bronx, Kings, Nassau, New York, Queens, Richmond, Suffolk and Westchester counties), North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, Washington DC, and West Virginia (collectively, the "DMAs"). BKC will also grant certain pre-approval rights to acquire additional franchised restaurants and to develop new restaurants in those markets. Due to the number of restaurants and franchisees in the Burger King franchise system and our historical success in acquiring and integrating restaurants, we believe that there is considerable opportunity for future growth. While our primary focus in the near-term is to successfully integrate, remodel and improve the profitability of the Acquired Restaurants, we believe that the assignment of the ROFR and the preapproval to acquire and develop additional restaurants will provide us with the opportunity to expand our ownership of Burger King restaurants in the future through selective acquisitions and new restaurant openings.

#### **Business**

#### Overview

#### **Our Company**

We are the largest U.S. Burger King franchisee, based on number of restaurants, and have operated Burger King restaurants since 1976. As of April 1, 2012, we owned and operated 297 Burger King restaurants located in 12 Northeastern, Midwestern and Southeastern states. Burger King restaurants feature the popular flame-broiled Whopper sandwich, as well as a variety of hamburgers, chicken and other specialty sandwiches, french fries, salads, breakfast items, snacks and other offerings. We believe that our size, seasoned management team, extensive operating infrastructure, experience and proven operating disciplines differentiate us from many of our competitors as well as many other Burger King operators. For the fiscal year ended December 31, 2011, we generated average annual sales per restaurant of \$1,154,000. On a pro forma basis after giving effect to the spin-off, for the fiscal year ended December 31, 2011 and the three months ended March 31, 2012, our restaurants generated revenues of \$347.5 million and \$85.5 million, respectively. Our comparable Burger King restaurant sales for the first quarter of 2012 increased 5.9%.

On March 26, 2012, we entered into the Purchase Agreement with BKC to acquire 278 Burger King restaurants. Total cash consideration of approximately \$16.2 million includes \$3.8 million to be paid over five years. Non-cash consideration to BKC includes a 28.9% equity ownership interest in Carrols Restaurant Group (subject to certain limitations). The Acquired Restaurants are located in seven Mid-Atlantic, Midwestern and Southeastern states. Additionally, pursuant to the Operating Agreement, which will be entered into upon the closing of the Acquisition, BKC will assign the ROFR to us in 20 states for 20 years or until we operate 1,000 Burger King restaurants, subject to compliance with the Operating Agreement. We have agreed to remodel 455 Burger King restaurants to BKC's "20/20" restaurant image, including 57 restaurants in 2012, 154 restaurants in 2013, 154 restaurants in 2014 and 90 restaurants in 2015. For the fiscal year ended December 31, 2011, the Acquired Restaurants generated average annual sales per restaurant of \$1,060,719. For the fiscal year ended December 31, 2012, the Acquired Restaurants generated total revenues of \$294.9 million and \$73.4 million, respectively.

On a pro forma combined basis, after giving effect to the spin-off, the Acquisition and the other transactions as further described herein, for the fiscal year ended December 31, 2011, we would have generated average annual sales per restaurant of \$1,109,066. For the fiscal year ended December 31, 2011 and the three months ended March 31, 2012, we would have generated pro forma combined revenues of \$642.4 million and \$158.9 million, respectively.

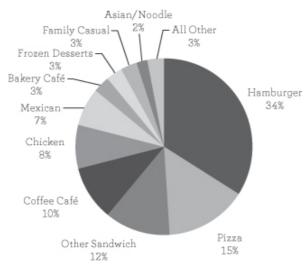
#### Industry

#### The Restaurant Market

According to Technomic Information Services ("Technomic") report entitled "2012 Technomic Top 500 Chain Restaurant Report," in 2011, total restaurant industry revenues in the United States were approximately \$370.2 billion, representing an increase of 2.5% from 2010. Technomic projects total restaurant industry revenue to grow by 2.9% in 2012. Restaurant sales historically have closely tracked several macroeconomic indicators and we believe that "away-from-home" food consumption will continue to rebound as the economy recovers. Historically, unemployment has been inversely related to restaurant sales and, as the unemployment rate decreases, and disposable income increases restaurant sales have increased. In 2011, 47.5% of food dollars were spent on food away from home and demand continues to outpace at-home dining, with food away from home projected to surpass at-home dining in 2021 according to the U.S. Department of Agriculture.

Limited-service Restaurants. Limited-service restaurants are distinguished by high speed of service and efficiency, convenience, limited menu and service and value pricing. According to Technomic in 2011, sales at all limited-service restaurants in the United States were \$200.9 billion, an increase of 3.1% from 2010 and representing 54.3% of total U.S. restaurant industry sales. This constitutes an increase in overall market share when compared to the 53.9% of total U.S. restaurant industry sales attributed to limited-service restaurants in 2010. According to Technomic, in 2012, sales for limited-service restaurants are projected to increase 3.5%.

Technomic reports that sales in the limited-service industry in 2011 were divided by menu category as follows:



At \$68.9 billion in sales in 2011, the Burger menu category is the largest within the limited-service segment, representing 34% of limited-service restaurant 2011 sales. According to Technomic, sales in the Burger menu category grew by 3.7% in 2011 and are forecasted to grow by 4.1% in 2012, outpacing the overall limited-service segment. The Burger menu category is the fifth fastest-growing menu category in the limited-service restaurant segment by sales.

According to Technomic, in 2011, franchises contributed 72% of sales to the limited-service restaurant segment and accounted for eight out of ten stores.

According to BKC, as of March 31, 2012, there were a total of 12,534 Burger King restaurants operating in 81 countries, of which 11,249 were franchised restaurants and 7,488 were located in the United States and Canada. Burger King is the second largest hamburger restaurant chain in the world (as measured by number of restaurants) and we believe that the Burger King brand is one of the world's most recognized consumer brands. Burger King restaurants are part of the Burger menu category within the limited service segment. Burger King restaurants have a distinctive image and are generally located in high-traffic areas throughout the United States. Burger King restaurants are designed to appeal to a broad spectrum of consumers, with multiple day-part meal segments targeted to different groups of consumers.

BKC's marketing strategy is characterized by its HAVE IT YOUR WAY® service, flame grilling, generous portions and competitive prices. Burger King restaurants feature flame-grilled hamburgers, the most popular of which is the Whopper sandwich, a large, flame-grilled hamburger garnished with mayonnaise, lettuce, onions, pickles and tomatoes. The basic menu of all Burger King restaurants also includes a variety of hamburgers, chicken and other specialty sandwiches, french fries, salads, breakfast items, snacks, and other offerings. BKC and its franchisees have historically spent between 4% and 5% of their respective sales on marketing, advertising and promotion to sustain high brand awareness. BKC has recently launched marketing initiatives to reach a more diverse consumer base and has introduced a number of new and enhanced menu items to broaden offerings and drive customer traffic in all day parts.

Our Burger King restaurants are typically open seven days per week and generally have operating hours ranging from 6:00 am to midnight on Sunday to Wednesday and 2:00 am on Thursday to Saturday.

We believe that the competitive attributes of Burger King restaurants include significant brand recognition, convenience of location, quality, speed of service and price.

Our existing restaurants consist of one of several building types with various seating capacities. Our typical freestanding restaurant contains approximately 2,800 to 3,200 square feet with seating capacity for 90 to 100 customers, has drive-thru service windows and has adjacent parking areas. The building types for recently constructed or remodeled Burger King restaurants utilize 2,600 square feet and typically have seating capacity for 60 to 70 customers. As of March 31, 2012, almost all of our restaurants were freestanding. We operate our restaurants under franchise agreements with BKC.

#### **Restaurant Economics**

Selected restaurant operating data for our restaurants is as follows:

	Year I	Year Ended December 31		
	2009(1)	2010(1)	2011(1)	
Burger King:				
Average annual sales per restaurant (in thousands)	\$ 1,206	\$ 1,162	\$ 1,154	
Average sales transaction	\$ 5.56	\$ 5.44	\$ 5.80	
Drive-through sales as a percentage of total sales	64.5%	65.0%	64.9%	
Day-part sales percentages:				
Breakfast	13.1%	13.8%	13.1%	
Lunch	32.3%	31.9%	32.1%	
Dinner	27.2%	26.8%	27.1%	
Afternoon and late night	27.4%	27.5%	27.7%	

(1) 2010 and 2011 were each a 52-week fiscal year and 2009 was a 53-week fiscal year. Average annual sales for company owned or operated restaurants are derived by dividing restaurant sales for such year for the applicable segment by the average number of restaurants for the applicable segment for such year. For comparative purposes, the calculation of average annual sales per company-owned restaurant is based on a 52-week year. For purposes of calculating average annual sales per company-owned restaurant for 2009, we have excluded restaurant sales for the extra week in 2009.

#### **Restaurant Capital Costs**

The initial cost of the franchise fee, equipment, seating, signage and other interior costs of a standard new Burger King restaurant currently is approximately \$350,000 (excluding the cost of the land, building and site improvements). In the markets in which we primarily operate, the cost of land generally ranges from \$650,000 to \$800,000 and the cost of building and site improvements generally ranges from \$650,000 to \$700,000.

With respect to development of freestanding restaurants, we generally seek to acquire the land to construct the building, and thereafter enter into an arrangement to sell and leaseback the land and building

under a long-term lease. Historically, we have been able to acquire and finance many of our locations under such leasing arrangements. Where we are unable to purchase the underlying land, we enter into a long-term lease for the land and fund the construction of the building from cash generated from our operations or with borrowings under our senior credit facility rather than through long-term leasing arrangements.

The cost of developing and equipping new restaurants can vary significantly and depends on a number of factors, including the local economic conditions and the characteristics of a particular site. Accordingly, the cost of opening new restaurants in the future may differ substantially from, and may be significantly higher than, both the historical cost of restaurants previously opened and the estimated costs above.

We anticipate that the cost of remodeling certain of our restaurants and certain of the Acquired Restaurants to BKC's 20/20 restaurant image pursuant to the Operating Agreement will generally range from \$200,000 to \$500,000 per restaurant with an average cost of approximately \$300,000 per restaurant.

#### Seasonality

Our business is moderately seasonal due to regional weather conditions. Sales from our restaurants (primarily located in the northeastern United States) are generally higher during the summer months than during the winter months. The Acquired Restaurants will increase the number of our restaurants in the states which we currently operate in and, will moderate the seasonal impact on our business as we have increased the number of Burger King restaurants which we operate in the states outside the northeastern United States.

#### **Restaurant Locations**

The following table details the locations of our 297 Burger King restaurants as of April 1, 2012:

	Total
State Indiana	Restaurants
Indiana	5
Kentucky	9
Maine	4
Massachusetts	1
Michigan	24
New Jersey	2
New York	117
North Carolina	30
Ohio	75
Pennsylvania	12
South Carolina	17
Vermont	1
Total	297

The following table details the locations of the 278 Acquired Restaurants:

	Total
State Indiana	Restaurants
	68
Kentucky	8
North Carolina	111
Ohio	10
Pennsylvania	22
South Carolina	15
Virginia	44
Total	278

#### **Operations**

#### **Management Structure**

We conduct substantially all of our executive management, finance, marketing and operations support functions from our corporate headquarters in Syracuse, New York. Carrols Restaurant Group is led by our Chief Executive Officer and President, Daniel T. Accordino. Mr. Accordino has nearly 40 years of Burger King and quick-service restaurant experience at our company.

Our Burger King operations for our restaurants are overseen by five Regional Directors, three of whom are Vice Presidents, that have an average of over 28 years of Burger King restaurant experience. Forty district managers that have an average of over 22 years of restaurant management experience in the Burger King system support the Regional Directors for our restaurants. In connection with the Acquisition, we will add two additional Regional Director positions and approximately thirty district managers.

For our restaurants, a district manager is responsible for the direct oversight of the day-to-day operations of an average of approximately seven restaurants. Typically, district managers have previously served as restaurant managers at one of our restaurants. Regional directors, district managers and restaurant managers are compensated with a fixed salary plus an incentive bonus based upon the performance of the restaurants under their supervision. Typically, our restaurants are staffed with hourly employees who are typically supervised by a salaried manager and two or three salaried assistant managers.

#### **Training**

We maintain a comprehensive training and development program for all of our personnel and provide both classroom and in-restaurant training for our salaried and hourly personnel. The program emphasizes system-wide operating procedures, food preparation methods and customer service standards for each of the concepts. In addition, BKC's training and development programs are also available to us as a franchisee.

#### **Management Information Systems**

Our sophisticated management information systems provide us with the ability to efficiently and effectively manage our restaurants and to ensure consistent application of operating controls at our restaurants. Our size also affords us the ability to maintain an in-house staff of information technology and restaurant systems professionals dedicated to continuously enhancing our systems. In addition, these capabilities allow us to integrate newly developed or restaurants that we acquire and achieve greater economies of scale and operating efficiencies. We will retain the current information systems used at the Acquired Restaurants following the closing of the Acquisition. We plan to implement our point-of-sale (POS) system software at the Acquired Restaurants over time.

Our restaurants employ touch-screen POS systems that are designed to facilitate accuracy and speed of order taking. These systems are user-friendly, require limited cashier training and improve speed-of-service through the use of conversational order-taking techniques. The POS systems are integrated with PC-based applications at the restaurant that are designed to facilitate financial and management control of our restaurant operations. We began installing new POS systems at our restaurants in 2011 and expect to have all restaurants installed with the new POS system in May of 2012.

Our restaurant systems provide daily tracking and reporting of traffic counts, menu item sales, labor and food data including costs, and other key operating information for each restaurant. We communicate electronically with our restaurants on a continuous basis, which enables us to collect this information for use in our corporate management systems in near real-time. Our corporate and divisional administrative headquarters house web-based systems that support all of our accounting, operating and reporting systems. We also operate a 24-hour, seven-day help desk at our corporate headquarters that enables us to provide systems and operational support to our restaurant operations as required. Among other things, our restaurant information systems provide us with the ability to:

- monitor labor utilization and sales trends on a real-time basis at each restaurant, enabling the restaurant manager to effectively manage to our established labor standards on a timely basis;
- · reduce inventory shrinkage using restaurant-level inventory management and centralized standard costing systems;
- analyze sales and product mix data to help restaurant managers forecast production levels;
- monitor day-part drive-thru speed of service at each of our restaurants;
- systematically communicate human resource and payroll data to our administrative offices for efficient centralized management of labor costs and payroll processing;
- employ centralized control over price, menu and inventory management activities at the restaurant utilizing the remote management capabilities of our systems;
- take advantage of electronic commerce including our ability to place orders with suppliers and to integrate detailed invoice, receiving and product data with our inventory and accounting systems; and
- · provide analyses, reporting and tools to enable all levels of management to review a wide-range of financial, product mix and operational data.

Critical information from our systems is available in near real-time to our restaurant managers, who are expected to react quickly to trends or situations in their restaurant. Our district managers also receive near real-time information from all restaurants under their control and have computer access to key operating data on a remote basis using our corporate intranet. Management personnel at all levels, from the restaurant manager through senior management, utilize key restaurant performance indicators to manage our business.

#### Site Selection

We believe that the location of our restaurants is a critical component of each restaurant's success. We evaluate potential new sites on many critical criteria including accessibility, visibility, costs, surrounding traffic patterns, competition and demographic characteristics. Our senior management determines the acceptability of all acquisition prospects and new sites, based upon analyses prepared by our real estate, financial and operations professionals.

Pursuant to the Operating Agreement, Carrols LLC will agree to remodel 455 Burger King restaurants to BKC's 20/20 restaurant image, including 57 restaurants in 2012, 154 restaurants in 2013, 154 restaurants in 2014 and 90 restaurants in 2015, subject to and in accordance with the terms of the Operating Agreement. BKC's 20/20 restaurant design draws inspiration from its signature flame-grilled cooking process and incorporates a variety of innovative elements to a backdrop that evokes the industrial look of corrugated metal, brick, wood and concrete.

#### **Burger King Franchise Agreements**

Each of our Burger King restaurants operates under a separate franchise agreement with BKC. Our franchise agreements with BKC generally require, among other things, that all restaurants comply with specified design criteria and operate in a prescribed manner, including utilization of the standard Burger King menu. In addition, our Burger King franchise agreements generally require that our restaurants conform to BKC's current image and provide for remodeling of our restaurants during the tenth year of the agreements to conform to such current image, which may require the expenditure of considerable funds. These franchise agreements with BKC generally provide for an initial term of 20 years and currently have an initial franchise fee of \$50,000. In the event that we terminate any franchise agreement and close the related BKC restaurant prior to the expiration of its term, we may be required to pay BKC an amount based on the net present value of the royalty stream that would have been realized by BKC had such franchise agreement not been terminated. Any franchise agreement, including renewals, can be extended at our discretion for an additional 20-year term, with BKC's approval, provided that, among other things, the restaurant meets the current Burger King operating and image standards and that we are not in default under the terms of the franchise agreement. The franchise agreement fee for subsequent renewals is currently \$50,000. BKC may terminate any of the franchise agreements if an act of default is committed by us under these agreements and such default is not cured. Defaults under the franchise agreements include, among other things, our failure to operate such Burger King restaurant in accordance with the operating standards and specifications established by BKC (including failure to use equipment, uniforms or decor approved by BKC), our failure to sell products approved or designated by BKC, our failure to pay royalties or advertising and sales promotion contributions as required, our unauthorized sale, transfer or assignment of such franchise agreement or the related restaurant, certain events of bankruptcy or insolvency with respect to us, conduct by us or our employees that has a harmful effect on the Burger King restaurant system, conviction of us or our executive officers for certain indictable offenses, our failure to maintain a responsible credit rating or the acquisition by us of an interest in any other hamburger restaurant business. We are not in default under any of the franchise agreements with BKC.

Pursuant to the Operating Agreement, we will enter into franchise agreements with BKC for the Acquired Restaurants with terms of varying durations up to 20 years, depending upon the term of the underlying leases or subleases. Each franchise agreement will provide for a royalty rate of 4.5% of sales and an advertising contribution payment of 4% of sales and investment spending of no less than 0.75% of restaurant sales in the designated market areas where the franchised restaurants are located. Pursuant to the new franchise agreements for the Acquired Restaurants, we will pay BKC a franchise fee of \$50,000 for each franchise agreement with a term of 20 years for an Acquired Restaurant with a pro rata reduction in the amount of the franchise fee for franchise agreements with terms of less than 20 years with respect to an Acquired Restaurant. We will pay BKC approximately \$13.3 million in the aggregate for franchise agreement fees with respect to the Acquired Restaurants.

In order to obtain a successor franchise agreement with BKC, a franchisee is typically required to make capital improvements to the restaurant to bring it up to BKC's current image standards. The cost of these improvements may vary widely depending upon the magnitude of the required changes and the degree to which we have made interim improvements to the restaurant. We have 25 franchise agreements due to expire in 2012, 12 franchise agreements due to expire in 2013 and 13 franchise agreements due to expire in 2014. In recent years, the historical costs of improving our Burger King restaurants in connection with franchise renewals generally have ranged from \$200,000 to \$550,000 per restaurant. The cost of capital improvements made in connection with future franchise agreement renewals may differ substantially from past franchise renewals depending on the current image requirements established from time to time by BKC. Certain of our restaurants with franchise agreements due to expire in 2012, 2013 and 2014, if the franchise agreements for such restaurants are renewed, are included in the remodel plan set forth in the Operating Agreement.

We believe that we will be able to satisfy BKC's normal franchise agreement renewal criteria. Accordingly, we believe that renewal franchise agreements will be granted on a timely basis by BKC at the expiration of our existing franchise agreements. Historically, BKC has granted all of our requests for successor franchise agreements. However, there can be no assurances that BKC will grant these requests in the future.

We evaluate the performance of our Burger King restaurants on an ongoing basis. Such evaluation depends on many factors, including our assessment of the anticipated future operating results of the subject restaurants and the cost of required capital improvements that we would need to commit for such restaurants. If we determine that a Burger King restaurant is under-performing, or that we do not anticipate an adequate return on the capital required to renew the franchise agreement, we may elect to close such restaurant. We may also relocate (offset) a restaurant within its trade area and build a new Burger King restaurant as part of the franchise renewal process. In 2011 we closed a total of nine Burger King restaurants, which included one location that was offset. In 2012, we closed one Burger King restaurant and currently anticipate that we will likely elect to close three additional Burger King restaurants, which includes two predetermined Acquired Restaurants. However, based on the current operating results of these restaurants, we believe that the impact on our results of operations as a result of such restaurant closures will not be material, although there can be no assurance in this regard. Our determination to close these restaurants in 2012 is subject to further evaluation and may change. Additionally, we will have the right, at our election, to close a very limited number of predetermined Acquired Restaurants in accordance with the terms of the Operating Agreement. We may also elect to close additional Burger King restaurants in the future.

In addition to the initial franchise fee, we generally pay BKC a monthly royalty. The royalty rate for both new restaurants and for successor franchise agreements is 4.5% of sales. The royalty rate was increased from 3.5% of sales in 2000, and generally for restaurants in existence in 2000, becomes effective upon the renewal of the franchise agreement. Burger King royalties, as a percentage of our Burger King restaurant sales, were 4.0% in both 2011 and 2010 and 3.9% in 2009. Royalty payments to BKC under new franchise agreements for the Acquired Restaurants are at a contractual rate of 4.5%. We anticipate our Burger King royalties, as a percentage of our Burger King restaurant sales, including the Acquired Restaurants, will increase to 4.2% in 2012 as a result of the terms outlined above.

We also generally contribute 4% of restaurant sales from our Burger King restaurants to fund BKC's national and regional advertising. BKC engages in substantial national and regional advertising and promotional activities and other efforts to maintain and enhance the Burger King brand. From time to time we supplement BKC's marketing with our own local advertising and promotional campaigns. See "— Advertising and Promotion" below.

Our franchise agreements with BKC do not give us exclusive rights to operate Burger King restaurants in any defined territory. Although we believe that BKC generally seeks to ensure that newly granted franchises do not materially adversely affect the operations of existing Burger King restaurants, we cannot assure you that franchises granted by BKC to third parties will not adversely affect any Burger King restaurants that we operate.

Except as set forth in the Operating Agreement, we are required to obtain BKC's consent before we acquire existing Burger King restaurants from other franchisees or develop new Burger King restaurants. BKC also has the right of first refusal to purchase any Burger King restaurant that is being offered for sale by a franchisee. To date, BKC has approved almost all of our acquisitions of Burger King restaurants from other franchisees. Pursuant to the Operating Agreement, BKC will assign its ROFR to us in the DMAs and will grant us franchise pre-approval to build new Burger King restaurants or acquire Burger King restaurants from Burger King franchisees until the date that we operate 1,000 Burger King restaurants.

#### Advertising and Promotion

We are generally required to contribute 4% of restaurant sales from our restaurants to an advertising fund utilized by BKC for its advertising, promotional programs and public relations activities. Pursuant to the Operating Agreement, the franchise agreements for the Acquired Restaurants will provide for an advertising contribution of 4% of restaurant sales and investment spending of no less than 0.75% of restaurant sales in the designated market areas where the franchised restaurants are located. BKC's advertising programs consist of national campaigns supplemented by local advertising. BKC's advertising campaigns are generally carried on television, radio and in circulated print media (national and regional newspapers and magazines). As a percentage of our restaurant sales advertising expense was 4.2% in each of 2011, 2010 and 2009.

The efficiency and quality of advertising and promotional programs can significantly affect the quick-casual and quick-service restaurant businesses. We believe that one of the major advantages of being a Burger King franchisee is the value of the extensive national and regional advertising and promotional programs conducted by BKC. In addition to the benefits derived from BKC's advertising spending, we sometimes supplement BKC's advertising and promotional activities with our own local advertising and promotions, including the purchase of additional television, radio and print advertising. The concentration of our Burger King restaurants in many of our markets permits us to leverage advertising in those markets. We also utilize promotional programs, such as combination value meals and discounted prices, targeted to our customers, in order to create a flexible and directed marketing program.

In connection with BKC's 2011 initiatives to support the installation of digital menu boards, the introduction of new menu items and enhancements to the quality of our food preparation, we have made expenditures in our restaurants of approximately \$9.0 million in 2011 and expect to make an additional \$0.5 million in related expenditures in 2012. For those franchisees who made or have committed to make these expenditures including those for digital menu boards, BKC, beginning in 2012, will reduce the required advertising contribution by \$5,400 per restaurant per year through 2015, for those restaurants whose expenditures included a digital menu board, and \$3,000 per restaurant per year through 2015, for those restaurants whose expenditures excluded a digital menu board. At March 31, 2012 we had 285 existing Burger King restaurants qualifying for the \$5,400 per year advertising reduction and 11 existing Burger King restaurants qualifying for the \$3,000 per year advertising reduction. In addition, to receive the advertising reductions prospectively the franchisee must be in full compliance with its franchise agreements including being current all on payments to BKC for royalties, advertising and occupancy related charges.

We are a member of a national purchasing cooperative, Restaurant Services, Inc. ("RSI"), created for the Burger King system. RSI is a non-profit independent cooperative that acts as the purchasing agent for approved distributors to the Burger King system and serves to negotiate the lowest cost for the system. We use our purchasing power to negotiate directly with certain other vendors, to obtain favorable pricing and terms for supplying our restaurants. For our restaurants, we are required to purchase all of our foodstuffs, paper goods and packaging materials from BKC-approved suppliers. We currently utilize and will utilize three distributors, Maines Paper & Food Service, Inc., Reinhart Food Service L.L.C. and MBM Food Service Inc., to supply our restaurants and the Acquired Restaurants, respectively, with the majority of their foodstuffs and, as of March 31, 2012, such distributors supplied 64%, 32% and 4%, respectively, of our restaurants and 9%, 34% and 57%, respectively, of the Acquired Restaurants. We may purchase non-food items such as kitchen utensils, equipment maintenance tools and other supplies from any suitable source so long as such items meet BKC product uniformity standards. All BKC-approved distributors are required to purchase foodstuffs and supplies from BKC-approved manufacturers and purveyors. BKC is responsible for monitoring quality control and supervision of these manufacturers and conducts regular visits to observe the preparation of foodstuffs, and to run various tests to ensure that only quality foodstuffs are sold to its approved suppliers. In addition, BKC coordinates and supervises audits of approved suppliers and distributors to determine continuing product specification compliance and to ensure that manufacturing plant and distribution center standards are met. Although we believe that we have alternative sources of supply available to our restaurants, in the event any distributor or supplier for our restaurants was unable to service us, this could lead to a disruption of service

#### **Quality Assurance**

Our operational focus is closely monitored to achieve a high level of customer satisfaction via speed of service, order accuracy and quality of service. Our senior management and restaurant management staffs are principally responsible for ensuring compliance with BKC's required operating procedures. We have uniform operating standards and specifications relating to the quality, preparation and selection of menu items, maintenance and cleanliness of the premises and employee conduct. In order to maintain compliance with these operating standards and specifications, we distribute to our restaurant operations management team detailed reports measuring compliance with various customer service standards and objectives, including feedback obtained directly from our customers through instructions given to them at the point of sale. The customer feedback is monitored by an independent agency and us and consists of evaluations of speed of service, quality of service, quality of our menu items and other operational objectives including the cleanliness of our restaurants. We also have our own customer service representatives that handle customer inquiries and complaints.

We operate in accordance with quality assurance and health standards mandated by federal, state and local governmental laws and regulations. These standards include food preparation rules regarding, among other things, minimum cooking times and temperatures, maximum time standards for holding prepared food, food handling guidelines and cleanliness. To maintain these standards, we conduct unscheduled inspections of our restaurants. In addition, restaurant managers conduct internal inspections for taste, quality, cleanliness and food safety on a regular basis.

#### Trademarks

As a franchisee of Burger King, we also have contractual rights to use certain BKC-owned trademarks, service marks and other intellectual property relating to the Burger King concept. We have no proprietary intellectual property other than the Carrols logo and trademark.

#### **Government Regulation**

Various federal, state and local laws affect our business, including various health, sanitation, fire and safety standards. Restaurants to be constructed or remodeled are subject to state and local building code and zoning requirements. In connection with the development and remodeling of our restaurants, we may incur costs to meet certain federal, state and local regulations, including regulations promulgated under the Americans with Disabilities Act.

We are subject to the federal Fair Labor Standards Act and various other federal and state laws governing such matters as:

- minimum wage requirements;
- · health care;
- · unemployment compensation;
- · overtime; and
- · other working conditions and citizenship requirements.

A significant number of our food service personnel are paid at rates related to the federal, and where applicable, state minimum wage and, accordingly, increases in the minimum wage have increased and in the future will increase wage rates at our restaurants.

We are assessing the various provisions of the comprehensive federal health care reform law enacted in 2010, including the impact on our business of this new law as it becomes effective. There are no assurances that a combination of cost management and menu price increases can accommodate all of the potential increased costs associated with these regulations.

We are also subject to various federal, state and local environmental laws, rules and regulations. We believe that we conduct our operations in substantial compliance with applicable environmental laws and regulations. Our costs for compliance with environmental laws or regulations have not had a material adverse effect on our results of operations, cash flows or financial condition in the past.

#### Competition

The restaurant industry is highly competitive with respect to price, service, location and food quality. In each of our markets, our restaurants compete with a large number of national and regional restaurant chains, as well as locally owned restaurants, offering low and medium-priced fare. We also compete with convenience stores, delicatessens and prepared food counters in supermarkets, grocery stores, cafeterias and other purveyors of moderately priced and quickly prepared foods.

We believe that:

- · product quality and taste;
- brand recognition;
- · convenience of location:
- · speed of service;
- menu variety;
- · price; and
- · ambiance

are the most important competitive factors in the quick-service restaurant segment and that our restaurants effectively compete in each category.

Our largest competitors are McDonald's and Wendy's restaurants. According to Technomic, McDonald's restaurants had aggregate U.S. system-wide sales of \$34.2 billion for the year ended December 31, 2011 and operated 14,098 restaurants in the United States at that date, and Wendy's restaurants had aggregate system-wide sales of \$8.5 billion for the year ended December 31, 2011 and operated 5,876 restaurants in the United States at that date.

#### **Employees**

As of March 31, 2012 (after giving effect to the spin-off), we employed approximately 8,170 persons of which approximately 170 were administrative personnel and approximately 8,000 were restaurant operations personnel. None of our employees is covered by collective bargaining agreements. We believe that our overall relations with our employees are good.

After giving effect to the Acquisition, we expect to employ approximately 7,415 additional employees of which approximately 15 are expected to be administrative personnel and approximately 7,400 are expected to be restaurant operations personnel.

#### **Properties**

We owned or leased the following restaurant properties:

	Owned	Leased	Total
Restaurants:			
Burger King restaurants as of March 31, 2012	8	289	297
Burger King restaurants after the closing of the Acquisition	8	567	575

Most of our restaurant leases are coterminous with the related franchise agreements. We believe that we generally will be able to renew, at commercially reasonable rates, the leases whose terms expire prior to the expiration of that location's Burger King franchise agreement, although there can be no assurance that this will occur.

Most leases require us to pay utility and water charges and real estate taxes. Certain leases also require contingent rentals based upon a percentage of gross sales of the particular restaurant that exceed specified minimums. In some of our mall locations, we are also required to pay certain other charges such as a pro rata share of the mall's common area maintenance costs, insurance and security costs.

In addition to the restaurant locations set forth under "— Restaurant Locations," we own a building with approximately 25,300 square feet at 968 James Street, Syracuse, New York, which houses our executive offices and most of our administrative operations for our restaurants. We lease five small regional offices that support the management of our restaurants.

#### **Legal Proceedings**

On November 16, 1998, the Equal Employment Opportunity Commission ("EEOC") filed suit in the United States District Court for the Northern District of New York (the "Court"), under Title VII of the Civil Rights Act of 1964, as amended, against Carrols. The complaint alleged that Carrols engaged in a pattern or practice of unlawful discrimination, harassment and retaliation against former and current female employees. The EEOC ultimately attempted to present evidence of 511 individuals that it believed constituted the "class" of claimants for which it was seeking monetary and injunctive relief from Carrols. On April 20, 2005, the Court issued a decision and order granting Carrols' Motion for Summary Judgment that it filed in January 2004, dismissing the EEOC's pattern or practice claim. Carrols then moved for summary judgment against the claims of the 511 individual claimants. On March 2, 2011, the Court issued a decision and order granting summary judgment against the claims of all but 131 of the 511 individual claimants and dismissed 380 of the individual claimants from the case. Both the EEOC and Carrols subsequently filed motions for reconsideration in part of the Court's March 2, 2011 decision and order, which motions were denied by the Court in a decision and order issued February 10, 2012. Pursuant to the Court's order the parties submitted on March 1, 2012 letter briefs outlining their respective proposals on how the Court should proceed with the trials of the remaining claimants. The court has ruled in part on the March 1, 2012 letter briefs requiring that depositions of the remaining claimants and other identified witnesses should move forward to be completed in 2012.

Subject to possible appeal by the EEOC, the EEOC's pattern or practice claim is dismissed however; the Court has yet to determine how the claims of the individual claimants will proceed. Although Carrols believes that the EEOC's continued class litigation argument is without merit, it is not possible to predict the outcome of that matter on an appeal, if one is taken. We do not believe that any of the remaining claims, individually or in the aggregate, would have a material adverse impact on our business, results of operations or financial condition.

Following Alan Vituli's, our former chairman and chief executive officer, departure from us and Fiesta Restaurant Group, Mr. Vituli contacted us to express grievances regarding his departure. Since that time, we have been in discussions with Mr. Vituli regarding matters under his employment agreement and other matters. Mr. Vituli's counsel ultimately failed to respond to our proposals. On May 17, 2012, our counsel received a letter from Mr. Vituli's new counsel alleging, among other things, that we failed to comply with our obligations to Mr. Vituli, that our and Fiesta Restaurant Group's boards of directors failed to comply with their obligations to act in the best interests of the shareholders, that he has been deprived of information and property to which he is entitled and that the companies have not honored promises made to him. We believe that we have fully complied with Mr. Vituli's employment agreement and that the other allegations are without merit and, if Mr. Vituli chooses to bring an action against us, we will contest such action vigorously. While Mr. Vituli's new counsel has offered to continue negotiations regarding these matters, we have not yet determined our course of action.

We are a party to various litigation matters incidental to the conduct of our business. We do not believe that the outcome of any of these matters will have a material adverse effect on our business, results of operations or financial condition.

### **Certain Financial Information**

The unaudited condensed pro forma statements of operations of Carrols Restaurant Group for the fiscal years ended December 31, 2009 and 2010, the unaudited condensed combined pro forma statements of operations of Carrols Restaurant Group for the three months ended March 31, 2011 and 2012 and the fiscal year ended December 31, 2011 and the unaudited condensed combined pro forma balance sheet of Carrols Restaurant Group as of March 31, 2012 are filed as <u>Exhibit</u> <u>99.1</u> hereto and are incorporated by reference herein.

The audited Statements of Assets Acquired and Liabilities Assumed for the Acquired Restaurants for the twelve-months ended December 31, 2010 and 2011 and the Statements of Revenues and Direct Operating Expenses for the Acquired Restaurants for the year ended December 31, 2009, the period from January 1, 2010 to October 18, 2010, the period from October 19, 2010 to December 31, 2010 and the year ended December 31, 2011 and the Statements of Assets Acquired and Liabilities Assumed for the Acquired Restaurants for the three-months ended March 31, 2012 and the year ended December 31, 2011 and the Statements of Revenues and Direct Operating Expenses for the Acquired Restaurants for the three-months ended March 31, 2012 and 2011 (collectively, the "Special Purpose Financial Statements") are filed as Exhibit 99.2 hereto and are incorporated by reference herein. Financial statements for the Acquired Restaurants prepared in accordance with the requirements of Rule 3-05 of Regulation S-X with respect to the Acquired Restaurants are

not available and are not presented because the Acquired Restaurants represent a small portion of the business of BKC, the current owner of the Acquired Restaurants, and BKC has not prepared separate financial statements for the Acquired Restaurants, nor has it accounted for or managed the Acquired Restaurants separately from its other restaurants. Financial statements for the Acquired Restaurants prepared in accordance with the requirements of Rule 3-05 of Regulation S-X cannot be provided without unreasonable effort and expense. The omission of the financial statements for the Acquired Restaurants prepared in accordance with the requirements of Rule 3-05 of Regulation S-X in this Form 8-K will not have a material impact on an investor's understanding of our financial results and condition and related trends.

On May 17, 2012, Carrols Restaurant Group issued a press release announcing that it plans to offer, in a private placement, senior secured second lien notes in the aggregate amount of approximately \$140 million. The notes are being offered in the United States pursuant to Rule 144A under the Securities Act of 1933, as amended (the "Securities Act.") and outside of the United States pursuant to Regulation S under of the Securities Act. The entire text of the press release is attached as Exhibit 99.3 and is incorporated by reference herein.

#### ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

- (d) Exhibits
- 99.1 Unaudited Condensed Combined Pro Forma Financial Information of Carrols Restaurant Group, Inc.
- 99.2 The Special Purpose Financial Statements of the Acquired Restaurants.
- 99.3 Carrols Restaurant Group, Inc. Press Release, dated May 17, 2012.

### **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CARROLS RESTAURANT GROUP, INC.

Date: May 18, 2012

By: /s/ Paul R. Flanders

Name: Paul R. Flanders

Title: Vice President, Chief Financial Officer and Treasurer

#### UNAUDITED CONDENSED COMBINED PRO FORMA FINANCIAL INFORMATION

#### Introduction

We refer to Carrols Restaurant Group, Inc. as "Carrols Restaurant Group" and, together with its consolidated subsidiaries, as "we," "our" and "us" unless otherwise indicated or the context otherwise requires. Any reference to "Carrols" refers to our wholly-owned subsidiary, Carrols Corporation, a Delaware corporation, and its consolidated subsidiaries, unless otherwise indicated or the context otherwise requires. Any reference to "Carrols LLC" refers to the wholly-owned subsidiary of Carrols, Carrols LLC, a Delaware limited liability company, unless otherwise indicated or the context otherwise requires. Any reference to "Fiesta Restaurant Group" refers to our former indirect wholly-owned subsidiary, Fiesta Restaurant Group, Inc., a Delaware corporation, unless otherwise indicated or the context otherwise requires.

We use a 52 or 53 week fiscal year ending on the Sunday closest to December 31. For convenience, all references herein to the fiscal years ended January 3, 2010, January 2, 2011 and January 1, 2012 will hereinafter be referred to as the fiscal years ended December 31, 2009, 2010 and 2011, respectively. All references herein to the three months ended April 3, 2011 and April 1, 2012 will hereinafter be referred to as the three months ended March 31, 2011 and 2012, respectively. Our fiscal year ended December 31, 2009 contained 53 weeks. Our fiscal years ended December 31, 2010 and 2011 each contained 52 weeks. The three months ended March 31, 2011 and 2012 each contained thirteen weeks.

Our common stock is listed on The NASDAQ Global Market under the symbol "TAST." As previously disclosed by us, on May 7, 2012, we completed the spin-off of our wholly-owned subsidiary, Fiesta Restaurant Group by distributing all of the outstanding shares of Fiesta Restaurant Group common stock to our stockholders, which we refer to as the "spin-off."

As previously disclosed by us, on March 26, 2012, we entered into an asset purchase agreement with Burger King Corporation to acquire 278 Burger King restaurants, which we refer to as the "acquired restaurants." Total cash consideration of approximately \$16.2 million includes \$3.8 million to be paid over five years. Non-cash consideration to BKC includes a 28.9% equity ownership interest in Carrols Restaurant Group (subject to certain limitations as previously disclosed). The acquired restaurants are located in seven Mid-Atlantic, Midwestern and Southeastern states. Additionally, pursuant to an operating agreement between us and BKC, which we refer to as the "operating agreement," BKC will assign its right of first refusal on sales of restaurants by franchisees, which we refer to as the "ROFR," to us in 20 states for 20 years or until we operate 1,000 Burger King restaurants, subject to compliance with the operating agreement. We have agreed to remodel 455 Burger King restaurants to BKC's "20/20" restaurant image, including 57 restaurants in 2012, 154 restaurants in 2013, 154 restaurants in 2014 and 90 restaurants in 2015. We refer to such acquisition transaction as the "acquisition". The closing of the acquisition is subject to and conditioned upon, among other things, the completion of the sale of the notes (as defined below) and entry into a new revolving credit facility (as defined below).

Any reference herein to BKC refers to Burger King Holdings, Inc. and its wholly-owned subsidiaries, including Burger King Corporation.

The following unaudited condensed combined pro forma financial information has been derived by applying pro forma adjustments to our historical consolidated financial statements. The unaudited condensed combined pro forma balance sheet as of March 31, 2012 gives effect to the transactions (as defined below) as if such events occurred as of such date. The unaudited condensed combined pro forma statement of operations for the three months ended March 31, 2011, the three months ended March 31, 2012 and the year ended December 31, 2011 give effect to the transaction (as defined below) as if such events occurred on January 1, 2011. The unaudited condensed pro forma statement of operations for the years ended December 31, 2009 and 2010 remove the full year financial results of Fiesta Restaurant Group as if the spin-off occurred on the first day of each such period. The operating results of Fiesta Restaurant Group are shown as income or loss from discontinued operations, net of tax, in the accompanying statement of operations data.

As used herein, the term "transactions" means (i) the spin-off, (ii) the acquisition, (iii) the proposed sale and issuance by us of \$140 million of senior secured second lien notes, which we refer to as the "notes," (iv) our entering into a proposed new \$20.0 million revolving credit facility, (v) the proposed repayment of outstanding borrowings under our existing Carrols LLC senior credit facility and the settlement of our existing interest rate swap agreement and (vi) the estimated fees and expenses related to the foregoing.

The unaudited condensed combined pro forma financial statements should be read in conjunction with our historical consolidated financial statements and the notes thereto that are included in our filings with the Securities and Exchange Commission (the "SEC"). The historical financial information for Fiesta Restaurant Group has been derived from our internal records. The historical financial statements for the acquired restaurants have been derived from the audited Statements of Assets Acquired and Liabilities Assumed and the related Statements of Revenues and Direct Operating Expenses for the acquired restaurants are included as Exhibit 99.2 to this Current Report on Form 8-K. The Statements of Revenue and Direct Operating Expenses were derived from BKC's historical accounting records and represent (i) net revenues that were directly attributable to the acquired restaurants and (ii) cost allocations and estimates of certain direct expenses which were based on assumptions that BKC's management believes are reasonable. Certain expenses, including corporate overhead expenses, interest and taxes, were not allocated to the acquired restaurants. Consequently, these amounts do not represent the revenues and direct operating expenses of the 278 acquired restaurants had they been operated independently and are not comparable to net income as calculated in accordance with GAAP. In addition, the Statements of Revenue and Direct Operating Expenses for the acquired restaurants were calculated based on a calendar year, rather than a 52/53 week fiscal year, which may affect comparability.

The unaudited condensed combined pro forma financial statements do not include all disclosures required by GAAP. As a result of the spin-off, when we issue financial statements in future periods, the historical results of Fiesta Restaurant Group will be reclassified as a discontinued operation in accordance with Financial Accounting Standards Board Codification Topic 205-20, Presentation of Financial Statements — Discontinued Operations.

The unaudited condensed combined pro forma financial information does not give effect to any anticipated synergies, operating efficiencies or costs savings that may be associated with the acquisition. This information also does not include any integration costs we may incur related to the acquisition.

Pro forma adjustments to the historical financial information include adjustments that we deem reasonable and appropriate and are factually supported based on currently available information. The pro forma adjustments also include estimates of the allocation of the purchase price for the acquisition which requires extensive use of accounting estimates and judgments to allocate the purchase price to tangible and intangible assets acquired and liabilities assumed based on their respective fair values. The amounts allocated to the assets acquired and liabilities assumed in the unaudited pro forma combined financial statements are based on management's preliminary estimates of their respective fair values. Definitive allocations will be performed and finalized based upon valuations that will be performed following the acquisition. These unaudited condensed combined pro forma financial statements are included for comparative purposes only, and may not be indicative of what actual results would have been had the transactions occurred on the dates indicated. The unaudited condensed combined pro forma financial statements do not purport to present our separate financial results of operations or financial condition for future periods following the spin-off and may differ from the adjustments that will be calculated to report Fiesta Restaurant Group's business as a discontinued operation in our financial statements in the future. The allocation of the purchase price for the acquisition as presented herein may also differ from the final allocations to be included in our financial statements in future periods.

## UNAUDITED CONDENSED COMBINED PRO FORMA BALANCE SHEET

## March 31, 2012 (Dollars in thousands)

			(	,						
	Res	storical Carrols staurant Group	Spin-off Pro Forma Adjustments(1)		Financing Pro Forma Adjustments(2)		Acquisition Pro Forma Adjustments(3)		Combin Pro For Carrol Restaura Group	
ASSETS										
Current assets:										
Cash	\$	5,271	\$	(4,727)	\$	72,850	\$	(12,133)	\$	61,261
Trade and other receivables		8,186		(4,824)		_		_		3,362
Inventories		5,784		(2,127)		<del>_</del>		2,500		6,157
Prepaid rent		4,027		(2,346)		_		_		1,681
Prepaid expenses and other current assets		6,143		(2,854)		_		_		3,289
Refundable income taxes		4,759						_		4,759
Deferred income taxes		4,542		(1,845)		_		_		2,697
Total current assets		38,712		(18,723)	' <u>-</u>	72,850		(9,633)		83,206
Property and equipment, net		196,894		(115,767)		_		40,275		121,402
Franchise rights, net		66,440		_		_		20,440		86,880
Goodwill		124,934		(123,484)		_		_		1,450
Intangible assets, net		272		(272)		_		_		_
Franchise agreements, net		5,080		_		_		9,443		14,523
Deferred financing fees		8,257		(6,657)		2,726		_		4,326
Other assets		5,670		(2,660)		_		54		3,064
Total assets	\$	446,259	\$	(267,563)	\$	75,576	\$	60,579	\$	314,851
LIABILITIES AND STOCKHOLDERS'	<del></del>								-	
EQUITY										
Current liabilities:										
Current portion of long-term debt	\$	6,554	\$	(60)	\$	(6,494)	\$	1,701	\$	1,701
Accounts payable	•	13,988		(7,854)		_		, <u> </u>		6,134
Accrued interest		2,348		(2,325)		_		_		23
Accrued payroll, related taxes and benefits		18,566		(9,861)		_		_		8,705
Accrued real estate taxes		3,244		(1,902)		_		_		1,342
Other liabilities		11,698		(5,704)		_		760		6,754
Total current liabilities		56,398		(27,706)		(6,494)		2,461		24,659
Long-term debt, net of current portion		257,227		(200,933)		83,844		9,158		149,296
Lease financing obligations		10,266		(9,072)		· —		· —		1,194
Deferred income — sale-leaseback of real		,		( , ,						ĺ
estate		36,556		(17,305)						19,251
Deferred income taxes		3,391		7,506		_		_		10,897
Accrued postretirement benefits		1,943		_		_		_		1,943
Other liabilities		22,458		(12,987)		_		2,854		12,325
Total liabilities		388,239		(260,497)		77,350		14,473		219,565
Commitments and contingencies				` ,						
Total stockholders' equity		58,020		(7,066)		(1,774)		46,106		95,286
Total liabilities and stockholders' equity	\$	446,259	\$	(267,563)	\$	75,576	\$	60,579	\$	314,851
	_		<del>-</del>	( , )		,-		,	_	,

See Accompanying Notes to Unaudited Condensed Combined Pro Forma Balance Sheet.

#### NOTES TO UNAUDITED CONDENSED COMBINED PRO FORMA BALANCE SHEET

- (1) Reflects the spin—off of Fiesta Restaurant Group which occurred on May 7, 2012. Such financial information for Fiesta Restaurant Group was included in Carrols Restaurant Group's consolidated balance sheet as of March 31, 2012 and was derived from the separate books and records of Fiesta Restaurant Group and its subsidiaries.
- (2) Reflects the financing transactions, including the (i) proposed issuance of \$140.0 million of notes, (ii) repayment of \$0.9 million of outstanding revolving credit borrowings and the \$61.8 million of outstanding term loan borrowings under the existing Carrols LLC senior credit facility and (iii) payment of \$4.5 million of fees and expenses related to the financing transactions which includes \$0.2 million for the settlement of our interest rate swap agreement, resulting in net cash proceeds of \$72.9 million.
- As previously disclosed by us, the acquired restaurants will be purchased by us and Carrols LLC for a 28.9% equity ownership interest in Carrols Restaurant Group by issuing to BKC 100 shares of Carrols Restaurant Group's Series A Convertible Preferred Stock. Under the purchase method of accounting, the aggregate purchase price is allocated to the net tangible and intangible assets based on their estimated fair values on the acquisition date. For purposes of estimating the total purchase price of \$58.5 million we included the cash consideration to BKC of \$16.2 million and an assumed value for the preferred stock of \$42.3 million. The value for the preferred stock was based on an estimated 9.4 million common shares, the number of shares that the preferred stock would be convertible into (without giving effect to certain issuance limitations), at an assumed stock price of \$4.50 per share. The preferred stock will be determined based on the common stock price at or around the closing date of the acquisition. The purchase price allocation below assumes a stock price of \$4.50. If the assumed stock price was increased to \$5.00 per share, it would increase the resulting franchise right asset by \$4.7 million to \$25.1 million and would result in \$0.1 million of additional annual amortization expense. If the assumed stock price was decreased to \$4.00 per share, it would decrease the resulting franchise rights asset by \$4.7 million to \$15.7 million and would result in \$0.1 million of reduced annual amortization expense. This preliminary estimate of the purchase price and allocation to identifiable net assets and to identifiable intangible assets acquired represents our current estimates. The final calculation may differ from the amounts set forth herein, and all such amounts are subject to closing adjustments and the final determination of the purchase price including amounts to be allocated to the acquired assets. The estimated allocation of the purchase price to acquired assets is as follows:

(Dollars in thousands)		
Cash	\$	417
Inventory		2,500
Restaurant equipment(a)	2	29,416
Favorable/Unfavorable leases(b)		54
Capital lease asset for equipment(c)	1	10,859
Capital lease obligation for equipment(c)	(1	10,859)
Refranchising fee(d)		9,443
Liability for ROFR(e)	(	(3,805)
Franchise rights(f)	2	20,440
Total estimated purchase price	\$ 5	8,465

<sup>(</sup>a) Represents the purchase of restaurant equipment at its net carrying value which we have assumed approximates fair value.

<sup>(</sup>b) Represents the allocation of purchase price to net favorable/unfavorable leases based upon the values that were recorded by BKC as determined in October 2010, the date of the acquisition of BKC by 3G Special Situations Fund II, L.P., an affiliate of 3G Capital Partners Ltd.

# NOTES TO UNAUDITED CONDENSED COMBINED PRO FORMA BALANCE SHEET – (Continued)

- (c) Reflects the assumption of a \$7.3 million capital lease obligation related to certain restaurant equipment that was installed at 186 acquired restaurants as of March 31, 2012 and an additional \$3.6 million in capital lease obligations for certain restaurant equipment scheduled to be installed in an additional 92 restaurants which we are committed to assume.
- (d) Represents the allocation of purchase price to franchise fees based upon the current fair value to enter into franchise agreements with BKC and consistent with the rate that franchisees pay BKC for such agreements.
- (e) Represents the liability recorded in connection with the acquisition of the ROFR and other pre-approval rights for future acquisitions granted to us, which are payable over a five-year period to BKC in twenty quarterly installments of \$0.2 million, with the first installment payable on the closing of the acquisition.
- (f) The excess of purchase price over the value assigned to the net tangible and identifiable intangible assets acquired has been allocated to franchise rights. This allocation is a preliminary estimate and could change based on a subsequent valuation of franchise rights which could result in an allocation to goodwill.

# UNAUDITED CONDENSED PRO FORMA STATEMENT OF OPERATIONS Year Ended December 31, 2009 (Dollars in thousands)

		Spin-off	
	Historical	of	Pro Forma
	Carrols	Fiesta	Carrols
	Restaurant	Restaurant	Restaurant
	Group	Group	Group
Revenues:			
Restaurant sales	\$ 814,534	\$ (430,514)	\$ 384,020
Franchise royalty revenues and fees	1,606	(1,606)	
Total revenues	816,140	(432,120)	384,020
Costs and expenses:			
Cost of sales	237,446	(132,070)	105,376
Restaurant wages and related expenses	239,553	(120,105)	119,448
Restaurant rent expense	49,709	(25,728)	23,981
Other restaurant operating expenses	117,761	(60,384)	57,377
Advertising expense	31,172	(14,959)	16,213
General and administrative	51,851	(31,411)(1)	20,440
Depreciation and amortization	32,520	(17,805)	14,715
Impairment and other lease charges	2,771	(2,284)	487
Other income (expense)	(720)	799	79
Total operating expenses(14)	762,063	(403,947)	358,116
Income from continuing operations	54,077	(28,173)	25,904
Interest expense	19,638	(10,731)	8,907
Income from continuing operations, before income taxes	34,439	(17,442)	16,997
Provision for income taxes	12,604	(6,576)(2)	6,028
Income from continuing operations, net of tax	21,835	(10,866)	10,969
Income from discontinued operations, net of tax		10,424	10,424
Net income	\$ 21,835	\$ (442)	\$ 21,393

# UNAUDITED CONDENSED PRO FORMA STATEMENT OF OPERATIONS Year Ended December 31, 2010 (Dollars in thousands)

		Spin-off	
	Historical	of	Pro Forma
	Carrols	Fiesta	Carrols
	Restaurant	Restaurant	Restaurant
	Group	Group	Group
Revenues:			
Restaurant sales	\$ 794,611	\$ (437,538)	\$ 357,073
Franchise royalty revenues and fees	1,533	(1,533)	
Total revenues	796,144	(439,071)	357,073
Costs and expenses:			
Cost of sales	240,635	(135,236)	105,399
Restaurant wages and related expenses	235,075	(122,519)	112,556
Restaurant rent expense	48,578	(25,410)	23,168
Other restaurant operating expenses	114,643	(60,041)	54,602
Advertising expense	30,362	(15,396)	14,966
General and administrative	51,021	(31,834)(1)	19,187
Depreciation and amortization	32,459	(17,105)	15,354
Impairment and other lease charges	7,323	(6,614)	709
Other income	(444)		(444)
Total operating expenses(14)	759,652	(414,155)	345,497
Income from continuing operations	36,492	(24,916)	11,576
Interest expense	18,805	(9,848)	8,957
Income from continuing operations, before income taxes	17,687	(15,068)	2,619
Provision for income taxes	5,771	(5,297)(2)	474
Income from continuing operations, net of tax	11,916	(9,771)	2,145
Income from discontinued operations, net of tax	_	9,152	9,152
Net income	\$ 11,916	\$ (619)	\$ 11,297

# UNAUDITED CONDENSED COMBINED PRO FORMA STATEMENT OF OPERATIONS Year Ended December 31, 2011 (Dollars in thousands)

		Spin-off				Combined
	Historical	of	Pro Forma			Pro Forma
	Carrols	Fiesta	Carrols	Historical		Carrols
	Restaurant	Restaurant	Restaurant	Acquired	Pro Forma	Restaurant
	Group	Group	Group	Restaurants	Adjustments	Group
Revenues:						
Restaurant sales	\$ 820,767	\$ (473,249)	\$ 347,518	\$ 294,880	\$ —	\$ 642,398
Franchise royalty revenues and fees	1,719	(1,719)			<u> </u>	
Total revenues	822,486	(474,968)	347,518	294,880		642,398
Costs and expenses:						
Cost of sales	256,571	(152,711)	103,860	97,176	_	201,036
Restaurant wages and related expenses	238,254	(129,083)	109,171	92,486	_	201,657
Restaurant rent expense	48,727	(26,062)	22,665	14,013	9,916(3)	46,594
Other restaurant operating expenses	115,266	(61,877)	53,389	39,237	13,270(4)	105,896
Advertising expense	30,688	(16,264)	14,424	14,126	(119)(5)	28,431
General and administrative	57,088	(36,175)(1)	20,913	6,019	1,074(6)	28,006
Depreciation and amortization	33,522	(17,464)	16,058	17,532	(6,471)(7)	27,119
Impairment and other lease charges	4,037	(2,744)	1,293	_	_	1,293
Other income	(574)	(146)	(720)			(720)
Total operating expenses(14)	783,579	(442,526)	341,053	280,589(11)	17,670	639,312
Income from continuing operations	38,907	(32,442)	6,465	14,291(12)	(17,670)	3,086
Interest expense	21,031	(13,678)	7,353	1,736	6,287(8)	15,376
Loss on extinguishment of debt	2,470		2,470	<u> </u>	1,661(9)	4,131
Income (loss) from continuing operations,						
before income taxes	15,406	(18,764)	(3,358)	12,555(13)	(25,618)	(16,421)
Provision for income taxes	4,188	(6,276)(2)	(2,088)		(5,395)(10)	(7,483)
Income (loss) from continuing operations,						
net of tax	11,218	(12,488)	(1,270)	12,555(13)	(20,223)	(8,938)
Income from discontinued operations, net						
of tax		11,718	11,718		<u> </u>	11,718
Net income	\$ 11,218	\$ (770)	\$ 10,448	\$ 12,555(13)	\$ (20,223)	\$ 2,780

# UNAUDITED CONDENSED COMBINED PRO FORMA STATEMENT OF OPERATIONS Three Months Ended March 31, 2011 (Dollars in thousands)

	Historical Carrols Restaurant Group	Spin-off of Fiesta Restaurant Group	Pro Forma Carrols Restaurant Group	Historical Acquired Restaurants	Pro Forma Adjustments	Combined Pro Forma Carrols Restaurant Group
Revenues:						
Restaurant sales	\$ 196,873	\$ (115,251)	\$ 81,622	\$ 69,806	\$ —	\$ 151,428
Franchise royalty revenues and fees	365	(365)				
Total revenues	197,238	(115,616)	81,622	69,806		151,428
Costs and expenses:						
Cost of sales	60,315	(36,344)	23,971	23,541	_	47,512
Restaurant wages and related						
expenses	58,568	(31,633)	26,935	22,376	_	49,311
Restaurant rent expense	12,054	(6,344)	5,710	3,364	2,399(3)	11,473
Other restaurant operating expenses	27,924	(14,743)	13,181	9,530	3,141(4)	25,852
Advertising expense	7,503	(4,119)	3,384	3,073	243(5)	6,700
General and administrative	13,856	(8,745)(1)	5,111	1,480	375(6)	6,966
Depreciation and amortization	8,108	(4,279)	3,829	4,176	(1,580)(7)	6,425
Impairment and other lease charges	1,080	(266)	814	_	_	814
Other income	(106)	<u></u>	(106)			(106)
Total operating expenses(14)	189,302	(106,473)	82,829	67,540(11)	4,578	154,947
Income (loss) from continuing						
operations	7,936	(9,143)	(1,207)	2,266(12)	(4,578)	(3,519)
Interest expense	4,613	(2,252)	2,361	413	1,079(8)	3,853
Income (loss) from continuing					· <u> </u>	
operations, before income taxes	3,323	(6,891)	(3,568)	1,853(13)	(5,657)	(7,372)
Provision (benefit) for income taxes	1,077	(2,314)(2)	(1,237)		(1,522)(10)	(2,759)
Income (loss) from continuing						
operations, net of tax	2,246	(4,577)	(2,331)	1,853(13)	(4,135)	(4,613)
Income from discontinued operations,						
net of tax	_	4,471	4,471	_	_	4,471
Net income (loss)	\$ 2,246	\$ (106)	\$ 2,140	<u>\$ 1,853</u> (13)	\$ (4,135)	\$ (142)

# UNAUDITED CONDENSED COMBINED PRO FORMA STATEMENT OF OPERATIONS Three Months Ended March 31, 2012 (Dollars in thousands)

	Historical Carrols Restaurant Group	Spin-off of Fiesta Restaurant Group	Pro Forma Carrols Restaurant Group	Historical Acquired Restaurants	Pro Forma Adjustments	Combined Pro Forma Carrols Restaurant Group
Revenues:						
Restaurant sales	\$ 211,016	\$ (125,566)	\$ 85,450	\$ 73,438	\$ —	\$ 158,888
Franchise royalty revenues and fees	576	(576)				
Total revenues	211,592	(126,142)	85,450	73,438		158,888
Costs and expenses:						
Cost of sales	66,906	(40,784)	26,122	25,284	_	51,406
Restaurant wages and related expenses	61,696	(33,825)	27,871	23,860	_	51,731
Restaurant rent expense	11,933	(6,250)	5,683	3,602	2,482(3)	11,767
Other restaurant operating expenses	29,472	(15,829)	13,643	9,165	3,305(4)	26,113
Advertising expense	6,991	(4,295)	2,696	2,772	716(5)	6,184
General and administrative	17,370	(11,134)(1)	6,236	1,335	(85)(6)	7,486
Depreciation and amortization	9,014	(4,321)	4,693	4,497	(1,707)(7)	7,483
Impairment and other lease charges	6,926	(6,900)	26		<u></u>	26
Total operating expenses(14)	210,308	(123,338)	86,970	70,515(11)	4,711	162,196
Income (loss) from continuing						
operations	1,284	(2,804)	(1,520)	2,923(12)	(4,711)	(3,308)
Interest expense	6,297	(5,382)	915	426	2,510(8)	3,851
Loss on extinguishment of debt	_	_	_	_	1,661(9)	1,661
Income (loss) from continuing						·
operations, before income taxes	(5,013)	2,578	(2,435)	2,497(13)	(8,882)	(8,820)
Benefit for income taxes	(1,486)	1,097(2)	(389)	<del>-</del>	(2,554)(10)	(2,943)
Income (loss) from continuing						
operations, net of tax	(3,527)	1,481	(2,046)	2,497(13)	(6,328)	(5,877)
Loss from discontinued operations, net						
of tax	_	(1,449)	(1,449)	_	_	(1,449)
Net income (loss)	\$ (3,527)	\$ 32	\$ (3,495)	\$ 2,497(13)	\$ (6,328)	\$ (7,326)

#### NOTES TO UNAUDITED CONDENSED COMBINED PRO FORMA STATEMENT OF OPERATIONS

(1) Reflects an adjustment to general and administrative expense resulting from the spin-off including our corporate general and administrative expenses, payment for services provided by us to Fiesta Restaurant Group under a transition services agreement entered into in connection with the spin-off and the elimination of non-recurring expenses incurred by us in connection with the spin-off.

The following table summarizes the components of incremental general and administrative expense for the respective periods:

	Years Ended December 31,			Three Months Ended March 31,	
	2009	2009 2010 2011		2011	2012
		(Dol	llars in thousa	nds)	
Corporate expenses previously allocated(a)	\$ 7,432	\$ 8,006	\$ 9,256	\$ 2,147	\$ 2,978
Expense for stock-conversion(b)	_			_	(336)
Payments received under the Transition Services Agreement(c)	(6,695)	(6,695)	(6,695)	(1,674)	(1,674)
Eliminate expenses associated with the Spin-off	_	(280)	(1,277)	(297)	(1,022)
	\$ 737	\$ 1,031	\$ 1,284	\$ 176	\$ (54)

- (a) The administrative support provided by Carrols to us was previously allocated based on estimates and a pro-rata percentage of Pollo Tropical and Taco Cabana revenues, number of restaurants or number of employees. Such costs previously allocated to Fiesta Restaurant Group have been added back to general and administrative expenses, net of costs that would have been directly attributable to Fiesta Restaurant Group.
- (b) For the three months ended March 31, 2012, corporate general and administrative expenses have been reduced by \$0.3 million (including stock-based compensation) related to the conversion of employee stock options to restricted and unrestricted common stock of Carrols Restaurant Group in connection with the spin-off.
- (c) Net payments estimated to be received by us for providing services under the transition services agreement are anticipated to be approximately \$6.7 million per year. Pro forma adjustments reflect the historical payments assumed to have been received had we been providing such support services to Fiesta Restaurant Group under a similar arrangement for the years ended December 31, 2010 and 2009. The estimated net payments to be received by us reflected in the pro forma financial statements are an estimate and may vary depending upon the type and level of services provided. In addition, Fiesta Restaurant Group may terminate the prior transition services agreement with respect to any service thereunder at any time upon 90 days written notice.
- (2) The income tax expense (benefit) related to the pre-tax effects of pro forma adjustments is based on an incremental tax rate of 40%.
- (3) Reflects an adjustment to record rent expense on 81 BKC-owned properties to be leased to us under leases with BKC at a rate based on a percentage of historical restaurant sales for each property and to record rent for the reclassification of leases that BKC classified as capital leases to operating leases for us.

# NOTES TO UNAUDITED CONDENSED COMBINED PRO FORMA STATEMENT OF OPERATIONS—(Continued)

The following table summarizes the components of incremental rent expense:

	r ended mber 31,		ree months ed March 31,	
	 2011		2012	
	 (Dolla	rs in thousands)		
Rent on BKC owned properties	\$ 6,152	\$ 1,456	\$ 1,539	
Reclassification to rent for restaurant property leases previously classified as capital leases	3,764	943	943	
	\$ 9,916	\$ 2,399	\$ 2,482	

- (4) Represents an adjustment to reflect royalties payable to BKC under the new franchise agreements to be entered into in conjunction with the acquisition for the acquired restaurants at the contractual rate of 4.5% of gross restaurant sales.
- (5) Adjusts advertising expense for the acquired restaurants to the contractual rate of 4.75% of restaurant sales under the new franchise agreements entered into in conjunction with the acquisition including 4.0% of restaurant sales payable to BKC and investment spending no less than 0.75% of restaurant sales in the designated marketing area where the franchised restaurants are located.
- Reflects an estimated \$0.4 million increase in general and administrative expense for each of the three months ended March 31, 2011 and 2012 and an estimated \$1.5 million increase to general and administrative expense for the year ended December 31, 2011 related to additional corporate administrative support. Also reflects a reduction to general and administrative expenses of \$0.4 million for the year ended December 31, 2011 and \$0.5 million for the three months ended March 31, 2012 related to non-recurring costs incurred for the acquisition.
- (7) Reflects the removal of depreciation expense for buildings and leasehold improvements owned by BKC which will be leased by Carrols LLC and are included in the historical depreciation expense of the acquired restaurants. This is offset partially by amortization of the franchise fees over the term of the respective franchise agreements, the amortization of franchise rights over an estimated 35 year life and depreciation on capital lease assets acquired. The following summarizes the components of total depreciation expense for the respective periods:

	Ye	ar ended	Three	Three months	
	Dec	December 31,		ended March 31,	
		2011	2011	2012	
		(Dollars in thousands			
Reversal of depreciation on BKC owned assets	\$	(8,985)	\$(2,209)	\$(2,297)	
Amortization of franchise fees		624	156	156	
Depreciation on capital lease assets acquired		1,306	327	288	
Amortization of franchise rights		584	146	146	
	\$	(6,471)	\$(1,580)	\$(1,707)	

# NOTES TO UNAUDITED CONDENSED COMBINED PRO FORMA STATEMENT OF OPERATIONS—(Continued)

- (8) Total incremental interest expense for the respective periods includes interest on the notes, amortization of deferred financing costs associated with the notes, a reversal of previously recorded interest expense on historical debt and a reversal of prior capital lease interest and recording of interest on capital lease obligations committed to for the acquired stores. For the three months ended March 31, 2011 and 2012 and the year ended December 31, 2011 these amounts were \$1.1 million, \$2.5 million and \$6.3 million, respectively.
- (9) Reflects the write-off of deferred financing costs associated with the prior outstanding indebtedness under the existing Carrols LLC senior credit facility.
- (10) The income tax expense (benefit) related to the combined pretax effects of the historical acquired restaurants and pro forma adjustments is based on an incremental tax rate of 40%.
- (11) Represents "Total Direct Costs and Expenses" as set forth in the Statements of Revenue and Direct Operating Expenses for the acquired restaurants for the relevant period and may not include all those items that would be included in Total Operating Expenses in accordance with GAAP.
- (12) Represents "Revenues less total direct costs and expenses less interest expense" derived from the Statements of Revenue and Direct Operating Expenses for the acquired restaurants for the relevant period and may not include all those items that would be included in Income from Continuing Operations in accordance with GAAP.
- (13) Represents "Revenues less total direct costs and expenses" as set forth in the Statements of Revenue and Direct Operating Expenses for the acquired restaurants for the relevant period and may not include all those items that would be included in Income from Continuing Operations before Income Tax or Net Income in accordance with GAAP.
- (14) After giving effect to the spin-off, stock based compensation expense for Carrols Restaurant Group was \$868, \$884 and \$1,037 for the years ended December 31, 2009, 2010 and 2011, respectively, and \$256 and \$275 for the three months ended March 31, 2011 and 2012, respectively.

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#### Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders Burger King Holdings, Inc.:

We have audited the accompanying Statements of Assets Acquired and Liabilities Assumed of 278 Burger King restaurants (the Business) as of December 31, 2011 and 2010 (Successor) and the related Statements of Revenue and Direct Operating Expenses for the year ended on December 31, 2011 (Successor), the period from October 19, 2010 to December 31, 2010 (Successor), the period from January 1, 2010 to October 18, 2010 (Predecessor), and for the year ended on December 31, 2009 (Predecessor). The Business is operated by Burger King Corporation (the Company), a wholly owned subsidiary of Burger King Holdings, Inc. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the auditing standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

The accompanying financial statements were prepared to present the assets acquired and liabilities assumed and revenues and direct operating expenses of the Business for the purpose of complying with the rules and regulations of the Securities and Exchange Commission, due to the contemplated Asset Purchase Agreement between Burger King Corporation and a buyer as described in Note 1 to the Financial Statements, and are not intended to be a complete presentation of financial position or results of operations.

In our opinion, the financial statements referred to above present fairly, in all material respects, the Statements of Assets Acquired and Liabilities Assumed of the Business as of December 31, 2011 and 2010 (Successor), and the related Statements of Revenues and Direct Expenses for the year ended on December 31, 2011 (Successor), the period from October 19, 2010 to December 31, 2010 (Successor), the period from January 1, 2010 to October 18, 2010 (Predecessor), for the year ended on December 31, 2009 (Predecessor), in conformity with U.S. generally accepted accounting principles, as further discussed in Note 1.



April 3, 2012 Miami, Florida Certified Public Accountants

## Statements of Assets Acquired and Liabilities Assumed December 31, 2011 and 2010 (In thousands)

	Suc	cessor
	2011	2010
Current assets:		
Cash	\$ 426	311
Inventory	2,636	2,725
Total current assets	3,062	3,036
Property, plant and equipment, net	33,067	35,322
Commitments and contingencies (notes 5 and 6)		
Net assets acquired	\$36,129	38,358
	· · · · · · · · · · · · · · · · · · ·	

See accompanying notes to financial statements.

# Statements of Revenues and Direct Operating Expenses (In thousands)

	Suc	cessor	Predecessor		
	Year ended December 31, 2011	October 19, 2010 to December 31, 2010	January 1, 2010 to October 18, 2010	Year ended December 31, 2009	
Restaurant revenues	\$ 294,880	59,125	240,190	303,241	
Direct costs and expenses:					
Food, paper and product costs	97,176	18,525	79,182	98,072	
Payroll and employee benefits	92,486	19,314	77,719	98,587	
Restaurant rent expense	14,013	2,800	11,624	14,358	
Occupancy and other operating costs	39,237	7,528	31,461	37,246	
Advertising expenses	14,126	2,787	11,269	14,116	
General and administrative expenses	6,019	1,354	5,428	8,106	
Depreciation	17,532	2,573	12,569	14,725	
Total direct costs and expenses	280,589	54,881	229,252	285,210	
Interest expenses	1,736	359	1,746	2,252	
Revenues less direct costs and expenses	\$ 12,555	3,885	9,192	15,779	

See accompanying notes to financial statements.

Notes to Financial Statements December 31, 2011 and 2010 (Dollars in thousands)

#### (1) Description of Business and Organization

#### (a) Description of Business and Basis of Presentation

On March 26, 2012, Burger King Corporation (the Company), a wholly owned subsidiary of Burger King Holdings, Inc., entered into a definitive asset purchase and sale agreement (the Agreement) with Carrols LLC (the Buyer), and Carrols Restaurant Group, Inc., the parent of the Buyer. The Agreement provides for the sale of certain assets used in connection with 278 restaurants owned by the Company (the Business) and excludes the land and buildings that the restaurants occupy or the lease obligations related to the land and buildings, as applicable by property, which will be leased or sub-leased by Buyer from the Company. The transaction is expected to close in the second quarter of 2012 (collectively, the Transaction).

The accompanying Statements of Assets Acquired and Liabilities Assumed and the Statements of Revenues and Direct Operating Expenses of the Business were prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission and are not intended to be a complete presentation of the Business' assets, liabilities, revenues, expenses, and cash flows.

The Company operates the Business under the *Burger King* brand (the Brand) in Indiana, Kentucky, North Carolina, Ohio, Pennsylvania, South Carolina and Virginia. These financial statements have been derived from the Company's historical accounting records and reflect allocations of certain direct expenses. The allocations and estimates in the Statements of Revenues and Direct Operating Expenses are based on assumptions that management believes are reasonable. The financial statements do not represent the assets to be sold and revenues and direct operating expenses of the Business had it been operated independently.

Company restaurant revenues in the accompanying Statements of Revenues and Direct Operating Expenses represent net revenues directly attributable to the Business. Expenses in the accompanying Statements of Revenues and Direct Operating Expenses represent direct and allocated costs related to the Business. Costs for certain functions and services performed centrally by the Company have been allocated to the Business based on activity-based allocations (generally revenues or restaurant count) that the Company believes are reasonable. The Statements of Revenues and Direct Operating Expenses include allocations of the following costs: certain rebates, certain administrative costs including information systems, accounting, and finance, and certain corporate and administrative expenses of the Company.

The Statements of Revenues and Direct Operating Expenses of the Business exclude allocations of the Company's corporate overhead expenses, including, but not limited to, corporate accounting, human resources, legal, certain information systems, and corporate affairs functions. Interest and taxes were not allocated to the Business.

Pursuant to the Agreement, the Buyer will pay a pre-determined amount (subject to adjustment) for cash on hand and inventory of the Business. Cash and Inventory reflected in the Statements of Assets Acquired and Liabilities Assumed are presented at their historical carrying values and have not been adjusted for this provision.

The fixed assets and inventory located at the Restaurants are subject to a lien in favor of JP Morgan Chase Bank, N.A., as Administrative Agent, to secure the obligations of the Company under its senior secured credit facility. Upon consummation of the proposed sale of the Business, the liens will be automatically released.

#### (b) Acquisition of Burger King Holdings, Inc.

On October 19, 2010, 3G Special Situations Fund II, L.P., which is an affiliate of 3G Capital Partners Ltd., an investment firm based in New York City, indirectly acquired 100% of the equity of Burger King

# Notes to Financial Statements — (Continued) December 31, 2011 and 2010 (Dollars in thousands)

Holdings, Inc. (the Burger King Acquisition). The Burger King Acquisition has been accounted for as a business combination using the acquisition method of accounting. As a result, the post-acquisition financial statements of the Business reflect the new basis of accounting. Fees and expenses related to the Burger King Acquisition were not allocated to the Business.

Financial information through but not including the acquisition date of October 19, 2010 is referred to as "Predecessor" information, which has been prepared using the Company's previous basis of accounting. The financial information beginning October 19, 2010 is referred to as "Successor" information and reflects fair value adjustments for the Burger King Acquisition. Black lines have been drawn to separate the Successor's financial information from that of the Predecessor since the financial information is not comparable as a result of the application of acquisition accounting resulting from the Burger King Acquisition.

#### (2) Summary of Significant Accounting Policies

#### (a) Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets, and disclosure of contingent liabilities, at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Management adjusts such estimates and assumptions when facts and circumstances dictate. Actual results could differ from these estimates. Also, as discussed in Note 1, these financial statements include allocations and estimates that management believes are reasonable, but are not indicative of the costs and expenses that would have resulted if the Business had been operated as a separate entity or the future results of the Business.

#### (b) Cash

Cash is comprised of petty cash that is maintained at the Business.

#### (c) Inventory

Inventories are stated at the lower of cost (first-in, first-out) or net realizable value, and consist primarily of restaurant food items and paper supplies held at the Business.

#### (d) Property, Plant and Equipment, net

Property, plant and equipment, net, is recorded at historical cost less accumulated depreciation. Depreciation is computed using the straight-line method based on the estimated useful lives of the assets. As described in Note 1(b), the Burger King Acquisition has been accounted for as a business combination using the acquisition method of accounting. As a result, post-acquisition property, plant and equipment reflect the new basis of accounting.

#### (e) Long-Lived Assets

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Some of the events or changes in circumstances that would trigger an impairment review include, but are not limited to, a significant underperformance relative to expected and/or historical results (two consecutive years of negative comparable sales or operating cash flows), significant negative industry or economic trends; knowledge of transactions involving the sale of similar property at amounts below the carrying value; or an expectation to

# Notes to Financial Statements — (Continued) December 31, 2011 and 2010 (Dollars in thousands)

dispose of long-lived assets before the end of their estimated useful lives. The impairment test for long-lived assets requires management to assess the recoverability of long-lived assets by comparing their net carrying value to the sum of undiscounted estimated future cash flows directly associated with and arising from use and eventual disposition of the assets. If the net carrying value of a group of long-lived assets exceeds the sum of related undiscounted estimated future cash flows, an impairment charge equal to the excess, if any, of net carrying value over fair value is recorded.

Long-lived assets are grouped for recognition and measurement of impairment at the lowest level for which identifiable cash flows are largely independent of the cash flows of other assets. Long-lived assets are grouped together for impairment testing at the operating market level (based on major metropolitan areas). These operating market definitions are based upon the following primary factors:

- management views profitability of the restaurants within the operating markets as a whole, based on cash flows generated by a portfolio of
  restaurants, rather than by individual restaurants, and area managers receive incentives on this basis; and
- management does not evaluate individual restaurants to build, acquire or close independent of an analysis of other restaurants in these operating markets.

#### (f) Revenue Recognition

Restaurant revenues include retail sales at the Business and are recognized at the point of sale net of sales tax and other sales-related taxes.

#### (g) Advertising and Promotional Costs

Advertising and promotional costs are expensed in the period incurred.

#### (h) Retirement Plans

The Company sponsors the Burger King Savings Plan (the Savings Plan), a defined contribution plan under the provisions of Section 401(k) of the Internal Revenue Code. The Savings Plan is voluntary and is provided to all employees who meet the eligibility requirements. A participant can elect to contribute up to 50% of their compensation, subject to IRS limits, and the Company matches 100% of the first 6% of employee compensation.

Amounts recorded in the Statements of Revenues and Direct Operating Expenses representing the Company's contributions to the Savings Plan on behalf of the Business' employees totaled \$365, \$82, \$333 and \$404 for the year ended December 31, 2011, the period from October 19, 2010 to December 31, 2010, the period from January 1, 2010 to October 18, 2010, and for the year ended December 31, 2009, respectively. Company contributions made on behalf of the Business' employees are classified as General and administrative expenses in the Statements of Revenues and Direct Operating Expenses.

#### (i) General and Administrative Expenses

General and administrative expenses consist primarily of allocated expenses incurred by the Company on behalf of the Business. Expenses were allocated based on measures relevant to the expense (see Note 1). General and administrative expenses include allocated expenses totaling \$5,654, \$1,272, \$5,095 and \$7,702 for the year ended December 31, 2011, the period from October 19, 2010 to December 31, 2010, the period from January 1, 2010 to October 18, 2010, and for the year ended December 31, 2009, respectively.

#### (j) Concentrations of Risk

Four distributors service approximately 85% of the Business' restaurants and the loss of any one of these distributors would likely have an adverse impact on the financial results.

### Notes to Financial Statements — (Continued) December 31, 2011 and 2010 (Dollars in thousands)

#### (3) Restaurant Count

A rollforward of restaurants included in these financial statements is as follows:

	Restaurant
	count
Count at December 31, 2008	264
Restaurant openings	11
Count at December 31, 2009	275
Restaurant openings	3
Count at December 31, 2010 and 2011	278

#### (4) Property, Plant and Equipment, net

Property, plant and equipment, along with their estimated useful lives, consist of the following:

		Successor			
		Dec	ember 31, 2011	December 31, 2010	
Machinery and equipment	(up to 18 years)	\$	36,273	27,595	
Furniture and fixtures	(up to 10 years)		20	20	
Assets under construction			7,772	9,203	
Accumulated depreciation			(10,998)	(1,496)	
Property, plant and equipment, net		\$	33,067	35,322	

Depreciation expense included in Depreciation in the Statements of Revenues and Direct Operating Expenses totaled \$17,532, \$2,573, \$12,569 and \$14,725 for the year ended December 31, 2011, the period from October 19, 2010 to December 31, 2010, the period from January 1, 2010 to October 18, 2010 and for the year ended December 31, 2009, respectively.

As described in Note 1, the Statements of Assets Acquired and Liabilities Assumed do not include buildings and land owned or subject to capital leases by the Company, which are to be leased by the Buyer subsequent to the Transaction, with net carrying values of \$51,804 and \$38,513, respectively, as of December 31, 2011 and \$58,328 and \$38,513, respectively, as of December 31, 2010. Included in depreciation expense is \$8,985, \$1,482, \$7,356 and \$8,777 related to the depreciation of such buildings and leasehold improvements for the year ended December 31, 2011, the period from October 19, 2010 to December 31, 2010, the period from January 1, 2010 to October 18, 2010 and the year ended December 31, 2009, respectively.

#### (5) Leases

Historically, the Company has either purchased or entered into lease agreements related to the land and building pertaining to the 278 restaurants of the Business. For the locations subject to lease, the Business has been charged rent expense for those leases that the Company has classified as operating leases, and interest and depreciation expense for those leases that the Company has classified as capital leases.

# Notes to Financial Statements — (Continued) December 31, 2011 and 2010 (Dollars in thousands)

Rent expense associated with the operating lease commitments included in Restaurant Rent Expense is as follows:

		Succ	essor	Predecessor		
	Dece	ar ended ember 31, 2011	October 19, 2010 to December 31, 2010	January 1, 2010 to October 18, 2010	Year ended December 31, 2009	
Rent expense:						
Minimum	\$	12,677	2,572	10,056	12,190	
Contingent		1,689	304	1,958	2,657	
Amortization of favorable and unfavorable leases						
contracts, net		(353)	(76)	(390)	(489)	
Total rent expense	\$	14,013	2,800	11,624	14,358	

Interest and depreciation expense associated with capital lease commitments included in Interest expense and Depreciation expenses, respectively, are as follows:

	Succ	essor	Predecessor	
	ar ended ember 31, 2011	October 19, 2010 to December 31, 2010	January 1, 2010 to October 18, 2010	Year ended December 31, 2009
Interest expense	\$ 1,736	359	1,746	2,252
Depreciation expense	1,719	359	1,028	1,271

A rollforward of restaurants owned and leased by the Company on behalf of the Business is as follows:

		Operating	Capital
	Owned	lease	lease
Count at December 31, 2008	81	129	54
Restaurant openings	<u> </u>	8	3
Count at December 31, 2009	81	137	57
Restaurant openings	<del>_</del>	3	_
Count at December 31, 2010 and 2011	81	140	57

The Company's initial lease terms are generally 10 to 20 years. Most leases provide for fixed monthly payments. Many of these leases provide for future rent escalations and renewal options. Most leases also obligate the Company to pay the cost of maintenance, insurance and property taxes. Subsequent to the Transaction, the Company will pass through the costs of the operating and capital leases to the Business. Further, for those locations where the Company currently owns the land and buildings, the Business will be required to enter into triple net leases with the Company as part of the Transaction.

#### Notes to Financial Statements — (Continued) December 31, 2011 and 2010 (Dollars in thousands)

#### (6) Commitments and Contingencies

#### Litigation

From time to time, the Business is involved in legal proceedings arising in the ordinary course of business. Management does not believe any such matter currently being reviewed will have a material adverse effect on the Business' financial condition or results of operations.

#### (7) Selected Cash Flow Information

Under the Company's centralized cash management system, cash requirements of the Business are generally provided directly by the Company's and cash generated by the Business is generally remitted directly to the Company. Transaction systems (e.g., payroll, employee benefits, and accounts payable) used to record and account for cash disbursements are provided centrally by the Company. Transaction systems (e.g., point-of-sale cash register systems) used to record and account for revenues and cash receipts are also provided centrally by the Company. Most of these corporate systems are not designed to track assets/liabilities and receipts/payments on a restaurant-specific basis.

As the Business has historically been managed as part of the operations of the Company and have not been operated as a stand-alone entity, it is not practical to prepare historical cash flow statements regarding the Business' operating, investing and financing cash flows. As such, statements of cash flow have not been prepared for the Business, and selected discrete cash flow information is provided below.

	Successor			Predecessor		
		ar ended ember 31, 2011	October 19, 2010 to December 31, 2010	January 1, 2010 to October 18, 2010	Year ended December 31, 2009	
Cash flows from operating activities exclusive of changes in						
liabilities and income taxes:						
Revenue less direct costs and expenses	\$	12,555	3,885	9,192	15,779	
Depreciation		17,532	2,573	12,569	14,725	
Amortization of favorable and unfavorable lease						
contract, net		(353)	(76)	(390)	(489)	
Net changes in inventories		89	(444)	257	163	
	\$	29,823	5,938	21,628	30,178	
Cash flows used in investing activities:						
Capital expenditures	\$	(9,803)	(1,815)	(17,077)	(21,442)	

#### (8) Subsequent Events

The Company has evaluated subsequent events from the balance sheet date through April 3, 2012, the date at which the financial statements were available to be issued, and determined that there are no other items to disclose.

# Statements of Assets Acquired and Liabilities Assumed (In thousands)

	March 31, 2012 (Unaudited)	December 31, 2011	
Assets acquired:			
Current assets:			
Cash	\$ 426	426	
Inventory	3,043	2,636	
Total current assets	3,469	3,062	
Property, plant and equipment, net (note 4)	39,717	33,067	
Total assets acquired	43,186	36,129	
Liabilities assumed:			
Capital lease obligation – current (note 6)	1,146	_	
Capital lease obligation – noncurrent (note 6)	6,155	_	
Commitments and contingencies (notes 5 and 7)			
Total liabilities assumed	7,301		
Net assets acquired	\$ 35,885	36,129	

See accompanying notes to special purpose financial statements.

# Statements of Revenues and Direct Operating Expenses (In thousands)

	Three m	Three months ended	
	March 31,	March 31,	
	2012	2011	
	(Una	audited)	
Restaurant revenues	\$ 73,438	69,806	
Direct costs and expenses:			
Food, paper and product costs	25,284	23,541	
Payroll and employee benefits	23,860	22,376	
Restaurant rent expense	3,602	3,364	
Occupancy and other operating costs	9,165	9,530	
Advertising expense	2,772	3,073	
General and administrative expenses	1,335	1,480	
Depreciation	4,497	4,176	
Total direct costs and expenses	70,515	67,540	
Interest expenses	426	413	
Revenues less direct costs and expenses	\$ 2,497	1,853	

See accompanying notes to special purpose financial statements.

Notes to Special Purpose Financial Statements March 31, 2012 (Unaudited) (Dollars in thousands)

(1) Description of Business and Organization

#### (a) Description of Business and Basis of Presentation

On March 26, 2012, Burger King Corporation (the Company), a wholly owned subsidiary of Burger King Holdings, Inc., entered into a definitive asset purchase and sale agreement (the Agreement) with Carrols LLC (the Buyer), and Carrols Restaurant Group, Inc., the parent of the Buyer. The Agreement provides for the sale of certain assets used in connection with 278 restaurants owned by the Company (the Business) and excludes the land and buildings that the restaurants occupy or the lease obligations related to the land and buildings, as applicable by property, which will be leased or sub-leased by Buyer from the Company. The transaction is expected to close in the second quarter of 2012 (collectively, the Transaction).

The accompanying unaudited Statements of Assets Acquired and Liabilities Assumed and the Statements of Revenues and Direct Operating Expenses of the Business were prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission for interim financial information and are not intended to be a complete presentation of the Business' assets, liabilities, revenues, expenses, and cash flows. In the opinion of management, all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation have been included in the Financial Statements. The results for interim periods do not necessarily indicate the results that may be expected for any other interim period or for the full year.

The Company operates the Business under the *Burger King* brand (the Brand) in Indiana, Kentucky, North Carolina, Ohio, Pennsylvania, South Carolina and Virginia. These financial statements have been derived from the Company's historical accounting records and reflect allocations of certain direct expenses. The allocations and estimates in the unaudited Statements of Revenues and Direct Operating Expenses are based on assumptions that management believes are reasonable. The financial statements do not represent the assets to be sold and revenues and direct operating expenses of the Business had it been operated independently.

Company restaurant revenues in the accompanying unaudited Statements of Revenues and Direct Operating Expenses represent net revenues directly attributable to the Business. Expenses in the accompanying unaudited Statements of Revenues and Direct Operating Expenses represent direct and allocated costs related to the Business. Costs for certain functions and services performed centrally by the Company have been allocated to the Business based on activity-based allocations (generally revenues or restaurant count) that the Company believes are reasonable. The unaudited Statements of Revenues and Direct Operating Expenses include allocations of the following costs: certain rebates, certain administrative costs including information systems, accounting, and finance, and certain corporate and administrative expenses of the Company.

The unaudited Statements of Revenues and Direct Operating Expenses of the Business exclude allocations of the Company's corporate overhead expenses, including, but not limited to, corporate accounting, human resources, legal, certain information systems, and corporate affairs functions. Interest and taxes were not allocated to the Business.

Pursuant to the Agreement, the Buyer will pay a pre-determined amount (subject to adjustment) for cash on hand and inventory of the Business. Cash and Inventory reflected in the unaudited Statements of Assets Acquired and Liabilities Assumed are presented at their historical carrying values and have not been adjusted for this provision.

# Notes to Special Purpose Financial Statements — (Continued) March 31, 2012 (Unaudited) (Dollars in thousands)

The fixed assets and inventory located at the Restaurants are subject to a lien in favor of JP Morgan Chase Bank, N.A., as Administrative Agent, to secure the obligations of the Company under its senior secured credit facility. Upon consummation of the proposed sale of the Business, the liens will be automatically released

### (2) Summary of Significant Accounting Policies

#### (a) Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets, and disclosure of contingent liabilities, at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Management adjusts such estimates and assumptions when facts and circumstances dictate. Actual results could differ from these estimates. Also, as discussed in note 1, these interim financial statements include allocations and estimates that management believes are reasonable, but are not indicative of the costs and expenses that would have resulted if the Business had been operated as a separate entity or the future results of the Business.

#### (b) Cash

Cash is comprised of petty cash that is maintained at the Business.

#### (c) Inventory

Inventories are stated at the lower of cost (first-in, first-out) or net realizable value, and consist primarily of restaurant food items and paper supplies held at the Business.

#### (d) Property, Plant and Equipment, net

Property, plant and equipment, net, is recorded at historical cost less accumulated depreciation. Depreciation is computed using the straight-line method based on the estimated useful lives of the assets.

#### (e) Long-Lived Assets

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Some of the events or changes in circumstances that would trigger an impairment review include, but are not limited to, a significant underperformance relative to expected and/or historical results (two consecutive years of negative comparable sales or operating cash flows), significant negative industry or economic trends; knowledge of transactions involving the sale of similar property at amounts below the carrying value; or an expectation to dispose of long-lived assets before the end of their estimated useful lives. The impairment test for long-lived assets requires management to assess the recoverability of long-lived assets by comparing their net carrying value to the sum of undiscounted estimated future cash flows directly associated with and arising from use and eventual disposition of the assets. If the net carrying value of a group of long-lived assets exceeds the sum of related undiscounted estimated future cash flows, an impairment charge equal to the excess, if any, of net carrying value over fair value is recorded.

# Notes to Special Purpose Financial Statements — (Continued) March 31, 2012 (Unaudited) (Dollars in thousands)

Long-lived assets are grouped for recognition and measurement of impairment at the lowest level for which identifiable cash flows are largely independent of the cash flows of other assets. Long-lived assets are grouped together for impairment testing at the operating market level (based on major metropolitan areas). These operating market definitions are based upon the following primary factors:

- management views profitability of the restaurants within the operating markets as a whole, based on cash flows generated by a portfolio of
  restaurants, rather than by individual restaurants, and area managers receive incentives on this basis; and
- management does not evaluate individual restaurants to build, acquire or close independent of an analysis of other restaurants in these operating markets.

#### (f) Revenue Recognition

Restaurant revenues include retail sales at the Business and are recognized at the point of sale net of sales tax and other sales-related taxes.

#### (g) Advertising and Promotional Costs

Advertising and promotional costs are expensed in the period incurred.

#### (h) Retirement Plans

The Company sponsors the Burger King Savings Plan (the Savings Plan), a defined contribution plan under the provisions of Section 401(k) of the Internal Revenue Code. The Savings Plan is voluntary and is provided to all employees who meet the eligibility requirements. A participant can elect to contribute up to 50% of their compensation, subject to IRS limits, and the Company matches 100% of the first 6% of employee compensation.

Amounts recorded in the unaudited Statements of Revenues and Direct Operating Expenses representing the Company's contributions to the Savings Plan on behalf of the Business' employees totaled \$65 and \$98 for the three months period ended March 31, 2012 and 2011, respectively. Company contributions made on behalf of the Business' employees are classified as General and administrative expenses in the unaudited Statements of Revenues and Direct Operating Expenses.

#### (i) General and Administrative Expenses

General and administrative expenses include allocated expenses totaling \$1,270 and \$1,382 for the three months period ended March 31, 2012 and 2011, respectively.

#### (j) Concentrations of Risk

Four distributors service approximately 85% of the Business' restaurants and the loss of any one of these distributors would likely have an adverse impact on the financial results.

#### (3) Restaurant Count

The Company had 278 restaurants, included in these financial statements, as of and for the periods ended March 31, 2011 and 2012 and for the year ended December 31, 2011. No restaurants were either opened or closed in any period presented within these financial statements.

# Notes to Special Purpose Financial Statements — (Continued) March 31, 2012 (Unaudited) (Dollars in thousands)

#### (4) Property, Plant and Equipment, net

Property, plant and equipment, along with their estimated useful lives, consist of the following:

		March 31, 2012	Dec	ember 31, 2011
Machinery and equipment	(up to 18 years)	\$ 48,345	\$	36,273
Furniture and fixtures	(up to 10 years)	20		20
Assets under construction		4,445		7,772
Accumulated depreciation		(13,093)		(10,998)
Property, plant and equipment, net		\$ 39,717	\$	33,067

Depreciation expense included in Depreciation and amortization in the unaudited Statements of revenues and direct operating expenses totaled \$4,497 and \$4,176 for the three months period ended March 31, 2012 and 2011, respectively.

In February 2012, the Company entered into a capital lease agreement related to Coke Freestyle machines. As of March 31, 2012, 379 machines have been received and installed in 186 of the Business' restaurants, and the net carrying value of those machines included in Machinery and equipment in the unaudited Statements of Assets Acquired and Liabilities Assumed as of March 31, 2012, is \$7,301. The Buyer has the commitment to acquire the Coke Freestyle machines for the remaining 92 restaurants.

As described in note 1, the unaudited Statements of Assets Acquired and Liabilities Assumed do not include buildings and land owned or subject to capital leases by the Company, which are to be leased by the Buyer subsequent to the Transaction, with net carrying values of \$49,633 and \$38,513, respectively, as of March 31, 2012 and \$51,804 and \$38,513, respectively, as of December 31, 2011. Included in depreciation expense is \$2,297 and \$2,209 related to the depreciation of such buildings and leasehold improvements for the three month period ended March 31, 2012 and 2011, respectively.

#### (5) Leases

Historically, the Company has either purchased or entered into lease agreements related to the land and building pertaining to the 278 restaurants of the Business. For the locations subject to lease, the Business has been charged rent expense for those leases that the Company has classified as operating leases, and interest and depreciation expense for those leases that the Company has classified as capital leases.

# Notes to Special Purpose Financial Statements — (Continued) March 31, 2012 (Unaudited) (Dollars in thousands)

Rent expense associated with the operating lease commitments included in Restaurant rent expense is as follows:

	Three mo	Three months ended		
	March 31, 2012	March 31, 2011		
Rent expense:				
Minimum	\$ 3,292	3,132		
Contingent	398	320		
Amortization of favorable and unfavorable leases contracts, net	(88)	(88)		
Total rent expense	\$ 3,602	3,364		

Interest and depreciation expense associated with capital lease commitments included in Interest expense and Depreciation, respectively, is as follows:

	Three mon	Three months ended		
	March 31, 2012	March 31, 2011		
Interest expense – buildings and machineries and equipment	\$ 426	\$ 413		
Capital lease depreciation expense – buildings	430	430		
Capital lease depreciation expense – machineries and equipment	104	_		

The Company owned 81 restaurants as of and for the three months period ended March 31, 2011 and March 31, 2012 and for the year ended December 31, 2011. In addition, 140 restaurants were subject to operating leases and 57 restaurants were subject to capital leases for the aforementioned periods. No restaurants were either opened or closed in any period presented within these financial statements.

The Company's initial lease terms are generally 10 to 20 years. Most leases provide for fixed monthly payments. Many of these leases provide for future rent escalations and renewal options. Most leases also obligate the Company to pay the cost of maintenance, insurance and property taxes. Subsequent to the Transaction, the Company will pass through the costs of the operating and capital leases to the Business. Further, for those locations where the Company currently owns the land and buildings, the Business will be required to enter into triple net leases with the Company as part of the Transaction.

## (6) Capital lease obligations

As described in note 4, the unaudited Statements of Assets Acquired and Liabilities Assumed include machinery subject to capital lease. The terms of the lease agreement are 100 months, with fixed monthly payments of \$252. The current portion of the capital lease obligation is \$1,146 and the noncurrent portion is \$6,155. The Buyer has the commitment acquire the Coke freestyle machines for the remaining 92 restaurants.

# Notes to Special Purpose Financial Statements — (Continued) March 31, 2012 (Unaudited) (Dollars in thousands)

#### 7) Commitments and Contingencies

#### Litigation

From time to time, the Business is involved in legal proceedings arising in the ordinary course of business. Management does not believe any such matter currently being reviewed will have a material adverse effect on the Business' financial condition or results of operations.

#### (8) Selected Cash Flow Information

Under the Company's centralized cash management system, cash requirements of the Business are generally provided directly by the Company's and cash generated by the Business is generally remitted directly to the Company. Transaction systems (e.g., payroll, employee benefits, and accounts payable) used to record and account for cash disbursements are provided centrally by the Company. Transaction systems (e.g., point-of-sale cash register systems) used to record and account for revenues and cash receipts are also provided centrally by the Company. Most of these corporate systems are not designed to track assets/liabilities and receipts/payments on a restaurant-specific basis.

As the Business has historically been managed as part of the operations of the Company and have not been operated as a stand-alone entity, it is not practical to prepare historical cash flow statements regarding the Business' operating, investing and financing cash flows. As such, statements of cash flow have not been prepared for the Business, and selected discrete cash flow information is provided below.

		Three months ended		
		arch 31, 2012		arch 31, 2011
Cash flows from operating activities exclusive of changes in liabilities and income taxes:	_			
Revenue less direct costs and expenses	\$	2,497	\$	1,853
Depreciation		4,497		4,176
Amortization of favorable and unfavorable leases contract, net		(88)		(88)
Net changes in inventories		(408)		360
	\$	6,498	\$	6,301
Cash flows used in investing activities:				
Capital expenditures	\$	1,574	\$	539



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#### Carrols Restaurant Group, Inc. Announces Offering of its Senior Secured Second Lien Notes

Syracuse, New York. May 17, 2012 – (Businesswire) – Carrols Restaurant Group, Inc. (NASDAQ: TAST) announced today that it plans to offer, in a private placement, senior secured second lien notes in the aggregate amount of approximately \$140 million. Carrols Restaurant Group is the largest U.S. Burger King® franchisee based on the number of restaurants and has owned and operated Burger King restaurants since 1976. The senior secured second lien notes will be senior secured obligations of Carrols Restaurant Group and will be guaranteed by its subsidiaries.

Concurrently with the consummation of the private placement of the senior secured second lien notes, Carrols Restaurant Group also plans to enter into a new \$20 million first lien senior secured revolving credit facility. Carrols Restaurant Group intends to use the net proceeds of the private placement of the senior secured second lien notes to (i) repay outstanding borrowings under the existing Carrols LLC senior secured credit facility, (ii) pay certain cash payments due upon the closing of the acquisition of 278 Burger King restaurants from Burger King Corporation, (iii) fund the remodel of acquired and existing Burger King restaurants in accordance with the terms of the acquisition mentioned above and (iv) pay related fees and expenses.

The senior secured second lien notes of Carrols Restaurant Group will be offered only to qualified institutional buyers under Rule 144A of the Securities Act of 1933, as amended (the "Securities Act"), and to non-U.S. persons in transactions outside the United States under Regulation S under the Securities Act. The senior secured second lien notes of Carrols Restaurant Group will not be registered under the Securities Act and may not be offered or sold in the U.S. or to U.S. persons absent registration or an applicable exemption from registration requirements.

This press release is for informational purposes only and is not an offer to sell or a solicitation of an offer to purchase the senior secured second lien notes of Carrols Restaurant Group.

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