UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported) January 11, 2021

Carrols Restaurant Group, Inc.

(Exact name of registrant as specified in its charter)



Delaware (State or other jurisdiction of incorporation or organization)

968 James Street Syracuse, New York (Address of principal executive office) 001-33174 (Commission File Number) 83-3804854 (I.R.S. Employer Identification No.)

> 13203 (Zip Code)

Registrant's telephone number, including area code:

N/A

(315) 424-0513

(Former name or former address, if changed since last report.)

Trading Symbol(s)	Name of each exchange on which registered
TAST	The NASDAQ Global Market
	81 ()

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

 \Box Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Item 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On January 11, 2021, Carrols Restaurant Group, Inc. issued a press release, the entire text of which is attached as Exhibit 99.1 and is incorporated by reference herein.

ITEM 7.01. REGULATION FD DISCLOSURE.

The information required to be disclosed under this Item 7.01 is included in Item 2.02 above and incorporated by reference herein.

Item 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits

- 99.1 Carrols Restaurant Group, Inc. Press Release, dated January 11, 2021
- 104 Cover Page Interactive Data File (formatted as Inline XBRL)

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CARROLS RESTAURANT GROUP, INC.

Date: January 11, 2021

By: <u>/s/ Anthony E. Hull</u>

Name: Anthony E. Hull

Title: Vice President, Chief Financial Officer and Treasurer



FOR IMMEDIATE RELEASE

Investor Relations: Raphael Gross 203-682-8253 investorrelations@carrols.com

Carrols Restaurant Group, Inc. Reports Preliminary Sales Results for the Fourth Quarter and Full Year 2020

SYRACUSE, N.Y. - (BUSINESS WIRE) - January 11, 2021 - Carrols Restaurant Group, Inc. ("Carrols" or the "Company") (Nasdaq: TAST) today reported preliminary sales results for the fourth quarter and full year 2020 ended January 3, 2021.

Preliminary highlights for the 14-Week Fourth Quarter of 2020 versus the 13-Week Fourth Quarter of 2019

- Total restaurant sales increased 5.8% to \$420.5 million compared to \$397.6 million in the prior year quarter; the Company generated \$28.4 million in restaurant sales during the 14th week;
- Comparable restaurant sales for the Company's Burger King® restaurants decreased 0.9%; and
- Comparable restaurant sales for the Company's Popeyes® restaurants decreased 12.9%, after a gain of 21.2% in the prior year quarter.

Preliminary highlights for the 53-Week Full Year of 2020 versus the 52-Week Full Year of 2019

- Total restaurant sales increased 6.5% to \$1,547.5 million compared to \$1,452.5 million in the prior year; the Company generated \$28.4 million in restaurant sales during the 53rd week;
- Comparable restaurant sales for the Company's Burger King® restaurants decreased 2.8%; and
- Comparable restaurant sales for the Company's Popeyes® restaurants decreased 0.1%.

Management Commentary

Daniel T. Accordino, Chairman and Chief Executive Officer of Carrols, commented, "We continued to demonstrate resiliency in the face of the challenging operating environment during the fourth quarter. Our business model is well-suited to customers seeking great value and convenience, which we are providing to them through our drive-thru, at-the-counter for take-out, and delivery channels. Notably, delivery rose to 3.4% of total Burger King restaurant sales during the fourth quarter from 2.9% in the third quarter as more customers sought out this enhanced level of convenience."

Accordino concluded, "Last week, we finalized our revised Burger King area development agreement with our franchisor on the terms generally outlined in our third quarter earnings release. With this agreement, our remodel and new restaurant build commitments have been significantly reduced. Also, while we terminated our right-of-first-refusal provision in the prior agreement, we are pre-approved to acquire up to 500 Burger King restaurants in territories where we currently operate. Under this new arrangement, we believe we will have the flexibility to grow our business organically and through acquisitions in a manner that will best optimize our profit growth potential while generating consistent and enhanced free cash flow and keeping our leverage in check."

During the fourth quarter of 2020, the Company utilized \$10.0 million of cash to repurchase 1.5 million shares of its common stock for an average price of \$6.52 per share. We currently have \$11.0 million remaining for repurchases under our stock repurchase program.

About the Company

Carrols is one of the largest restaurant franchisees in the United States, and currently operates approximately 1,074 restaurants. It is the largest BURGER KING® franchisee in the United States currently operating 1,009 BURGER KING® restaurants and also operating 65 POPEYES® restaurants. It has operated BURGER KING® restaurants since 1976. For more information on Carrols, please visit the company's website at www.carrols.com.

Forward-Looking Statements

Except for the historical information contained in this news release, the matters addressed are forward-looking statements. Forward-looking statements, written, oral or otherwise made, represent Carrols' expectation or belief concerning future events. Without limiting the foregoing, these statements are often identified by the words "may", "might", "believes", "thinks", "anticipates", "plans", "expects", "intends" or similar expressions. In addition, expressions of our strategies, intentions, plans or guidance are also forward-looking statements. Such statements reflect management's current views with respect to future events and are subject to risks and uncertainties, both known and unknown. You are cautioned not to place undue reliance on these forward-looking statements as there are important factors that could cause actual results to differ materially from those in forward-looking statements, many of which are beyond our control. Investors are referred to the full discussion of risks and uncertainties, including the impact of COVID-19 on Carrols' business, as included in Carrols' filings with the Securities and Exchange Commission.